

**NEW JERSEY SCHOOLS DEVELOPMENT AUTHORITY
BOARD MEETING
WEDNESDAY, SEPTEMBER 6, 2017 AT 9:00 A.M.
32 E. FRONT STREET, TRENTON, NJ
BOARD ROOM**

1. NOTICE OF PUBLIC MEETING

2. ROLL CALL

3. APPROVAL OF MEETING MINUTES

- a. Board Open Session Meeting Minutes of August 2, 2017
- b. Board Executive Session Meeting Minutes of August 2, 2017

4. AUTHORITY MATTERS

- a. CEO Report
- b. Chairman's Report

5. REPORT AND RECOMMENDATIONS OF THE AUDIT COMMITTEE (CHAIRMAN'S REPORT)

- a. Owner Controlled Insurance Program Broker Services Award GP-0244-R01

6. REPORT AND RECOMMENDATIONS OF THE SCHOOL REVIEW COMMITTEE (CHAIRMAN'S REPORT)

- a. Construction Manager Award and Approval of Revised Final Project Charter – Millville School District - Millville High School
- b. Approval of Awards - Site Consultant Services – GP-0243-L01
- c. COMPANY NAME: Terminal Construction Corporation
DISTRICT: City of Trenton
CONTRACT NO: WT-0022-B01
CM: Heery International, Inc.
SCHOOL NAME: Trenton Central High School
CHANGE ORDER NO.: 3
REASON: Acceleration
AMOUNT: \$1,000,000
CONTRACT STATUS: 28.6% Paid to Date against the Current Contract Value
ORIGINAL OCCUPANCY DATE: September 4, 2019
ANTICIPATED OCCUPANCY DATE: September 5, 2018

7. MONTHLY REPORTS

- a. *For Informational Purposes*
 - i. Active Projects Report
 - ii. Project Close Out Status Report
 - iii. Project Status Reports
 - iv. Contracts Executed Report/Amendments & Change Orders Executed Report
 - v. Contract Terminations Report (*no activity*)

- vi. Settlement Activities Report (*no activity*)
- vii. Contractor and Workforce Compliance Report
- viii. Regular Operating District Grant Activity Report
- ix. Notification of Amendments to Goods and Services Contracts Not Exceeding \$100,000 or 10% of the Contract Value (*no activity*)
 - x. Communications Report (*no report*)
 - xi. Monthly Financial Report
 - xii. Design Contract De-Obligations Report (*no activity*)

8. PUBLIC COMMENTS

9. NO EXECUTIVE SESSION

- a. Litigation/Contract Matter(s) – OPMA Exemption N.J.S.A. 10:4-12b (7)
CCD Report (*no activity*)

10. ADJOURNMENT

APPROVAL OF MEETING MINUTES

AUGUST 2, 2017 OPEN SESSION

**NEW JERSEY SCHOOLS DEVELOPMENT AUTHORITY
BOARD OF DIRECTORS MEETING
WEDNESDAY, AUGUST 2, 2017**

A meeting of the Board of Directors of the New Jersey Schools Development Authority (SDA or the Authority) was held on Wednesday, August 2, 2017 at 9:00 A.M. at the offices of the Authority at 32 East Front Street, Trenton, New Jersey.

Participating were:

Edward Walsh, Chairman
Maureen Hassett (EDA)
Kevin Luckie (DCA)
Bernard Piaia (DOE)
Matthew Spadaccini (Treasury)
Michael Capelli
Loren Lemelle
Michael Maloney
Robert Nixon
Mario Vargas

being a quorum of the Board. Mr. Capelli, Ms. Lemelle, Mr. Piaia and Mr. Spadaccini participated in the meeting by teleconference.

At the Chairman's request, Charles McKenna, chief executive officer, Andrew Yosha, executive vice president; Jane F. Kelly, vice president and assistant secretary; Donald Guarriello, vice president and chief financial officer; Manuel Da Silva, vice president; Albert Barnes, chief counsel; Paul Hamilton, director; Corrado Minervini, director; and Jacob Moneta, director of the SDA, participated in the meeting. Thomas Huth of the Governor's Authorities Unit also participated in the meeting.

The meeting was called to order by the Chairman of the Board, Mr. Walsh, who requested that Ms. Kelly read the requisite notice of the meeting. Ms. Kelly announced that the meeting notice had been sent to the *Trenton Times* and *Star-Ledger* at least 48 hours prior to the meeting, and had been duly posted on the Secretary of State's bulletin board at 33 West State Street in Trenton, New Jersey. Ms. Kelly then conducted a roll call and indicated that a quorum of the Members was present.

Approval of Meeting Minutes

Mr. Walsh presented for consideration and approval the minutes of the Board's July 5, 2017 Open Session meeting. A copy of the meeting minutes and a resolution had been provided to the Members for review in advance of the meeting. Upon motion duly made by Mr. Vargas and seconded by Mr. Luckie, the July 5, 2017 Open Session meeting minutes was approved by the Board upon its unanimous vote in favor of the resolution attached hereto as ***Resolution 3a***.

Authority Matters

CEO Report

At the Chairman's request, Mr. McKenna provided the Members with the report of the CEO. He began his report with an update on the Trenton Central HS (TCHS) project. He said that structural steel installation is near complete, and roofing, exterior sheathing and concrete masonry unit installation work is ongoing. He said that the final building design resubmitted to the Department of Community Affairs (DCA) in July has incorporated prior DCA comments.

With respect to the Bridgeton Buckshutem Road ES and Quarter Mile Lane ES projects, Mr. McKenna said that both projects have been completed and SDA staff is currently closing them out. In regard to the Camden HS (CHS) project, he reported that SDA staff received price

proposals for demolition services on July 25 and a recommendation of award is on today's meeting agenda. He informed the Members that a lawsuit has been filed in connection with the project but that, to date, the Authority has not been served and no temporary restraints have been sought. In connection with the project's demolition services procurement, he noted that the third ranked firm has filed a bid protest that management will be discussing later in the meeting. For the East Orange George Washington Carver ES project, he said that an initial notice to proceed (NTP) authorizing the start of the design phase was issued to the design-builder.

Mr. McKenna informed the Members that, for the Elizabeth New ES project, substantial completion is scheduled to be achieved the middle of this month. He reported that furniture, fixtures, equipment and IT work is scheduled to be completed this month. He said that SDA staff is looking forward to a hectic month of August but a smooth school opening in September. In regard to the Garfield James Madison ES No. 10 project, he said that exterior veneer work continues to progress well.

Mr. McKenna advised the Members that, for the Harrison New ES project, Brockwell & Carrington's preliminary design submission No. 1 is under review by the DCA. He added that preliminary design submission No. 2 is under review by the SDA. Concerning the Irvington Madison Avenue ES project, he advised the Members that design phase services continue. He said that SDA staff expects construction activities associated with the building's foundation to commence later this month.

Mr. McKenna said that design development phase services are ongoing for the Keansburg Port Monmouth Road ES project. For the addition and renovation project at the Millville HS, he reported that Hall Construction continues with on-site investigations to confirm existing conditions. He added that proposals for construction management (CM) services are

due this week and staff is scheduled to open sealed bids on August 22. With respect to the New Brunswick Paul Robeson ES project, Mr. McKenna said that masonry, HVAC, electrical and plumbing work is ongoing. For the Newark South Street ES project, he reported that rooftop HVAC, rough electrical and plumbing, roofing, windows and exterior brick work is ongoing.

Turning to projects in the Orange School District, Mr. McKenna advised the Members that, for the Orange Cleveland ES project, the design consultant is finalizing the design development phase. He said that the abatement, demolition and site improvements contractor mobilized the previous month. He added that SDA staff expects the three buildings to be down next month. For the Orange HS project, he reported that the design consultant has started work on the design development phase.

In continuing, Mr. McKenna gave an update on projects in the Passaic School District. He reported that, for the Leonard Place ES project, concrete deck work has been completed and design phase services are ongoing. With respect to the Dayton Avenue Educational Campus project, SDA's largest project to date, he informed the Members that SDA staff advertised the design-build services package in mid-June and technical and price proposals are due September 7. He said that SDA staff would open price proposals on September 28.

Next, Mr. McKenna reported that the Charter School formerly located on the Paterson Union Avenue MS project site has vacated the premises. He said that the demolition contractor is preparing to commence abatement work later this month.

Mr. McKenna reported that, for Pemberton Denbo Crichton ES project, temporary space is being readied for the upcoming school year and abatement has commenced. He added that design-bid-build documents are being finalized. For the Perth Amboy Seaman Avenue ES project, he said that design phase services are ongoing and site utility and curb installation work

is ongoing. He informed the Members that SDA staff is scheduled to issue a NTP with footings, foundations and under slab utility work this month.

Next, Mr. McKenna said that, for the Vineland New MS project, masonry, steel erection, roofing, electrical, plumbing, HVAC and site work are ongoing. With regard to the West New York Harry L. Bain PS No. 6 project, he reported that phased turnover of the facility to the district has begun. He noted that the school would be reopened in September.

Turning next to ongoing procurement activity, Mr. McKenna said that, later in the meeting, procurement staff would be presenting a demolition services award for the Camden HS project. He said that other activity currently underway includes procurements for: design-build services for the Passaic Dayton Avenue Educational Campus project; CM services for the Millville HS project; site consultant services; legal services; OCIP IV broker services; and business, real estate property & casualty insurance broker services.

Reporting on events, outreach and other SDA activities, Mr. McKenna informed the Members that, on Friday, July 14, SDA accepted a Good Neighbor Award from the NJ Business & Industry Association for the new Phillipsburg HS. He said that Tom Schrum and Aruna Reddy accepted the award on behalf of the SDA. He reported that fourteen construction projects received Good Neighbor Awards for improving New Jersey's economy and landscape.

In concluding, Mr. McKenna informed the Members that a ribbon cutting ceremony for the Harry L. Bain School reopening tentatively has been scheduled for September 5. He said that Communications staff is working to schedule a groundbreaking ceremony for the Perth Amboy Seaman Avenue School in the next few weeks. He added that SDA staff is waiting for the district to provide a date for the scheduling of a ribbon cutting ceremony for the New Elizabeth ES.

School Review Committee

Demolition Contractor Award – Camden City School District – Camden High School; Preliminary Project Charter – Keansburg School District – Port Monmouth Road Elementary School – Addition and Renovation Project; Change Order - Elizabeth New Elementary School - Elizabeth School District

Mr. Walsh asked Mr. Luckie to provide the report of the School Review Committee. Mr. Luckie said that the Committee met on July 17, 2017. He said that the first matter for Board consideration involves a demolition contractor award in connection with the Camden HS project. He reported that the CHS project was approved for advancement in the Authority's 2012 Capital Plan. He said that, following Board approval, management engaged Design Ideas Group Architecture + Planning (DIG) to perform predesign phase services. Mr. Luckie advised the Members that DIG analyzed and developed conceptual renovation options for the High School using a renovation space program developed by the state Department of Education (DOE) in conjunction with the District's Long Range Facilities Plan. He reported that preliminary studies confirmed that a complete renovation of the existing CHS facility would not be cost effective. He informed the Members that it was determined that a new school 1) will fully address educational program requirements while a renovation project would not; 2) will better address facilities conditions needs over the extended life cycle of the facility; and 3) the cost of a project to renovate the entire existing facility is greater than the cost of delivering a new facility. Mr. Luckie said that, on October 5, 2016, the Board approved the project's preliminary charter authorizing demolition of the existing High School facility utilizing an early site package and construction of a new 242,000 square foot school facility. He said that the demolition contract scope consists of the demolition of the three existing structures on the High School site, totaling 287,500 square feet, through design-build delivery. He reported that, on June 9, 2017, SDA

began the process to procure demolition services for the project and management is now recommending Board approval of the demolition contract award in the amount of \$6,682,000 to USA Environmental Management, Inc. (USA). Mr. Luckie said that USA has confirmed that its price proposal is inclusive of all scope elements contained in the contract documents.

Mr. Barnes informed the Members that the bid protest that was received from third ranked firm Meco Constructors, Inc. is being evaluated by SDA staff. He said that if the Board approves the demolition services award, the notice of award would not be issued until legal review of the bid protest is completed. He emphasized that if the protest is meritorious, SDA staff would come back to the Board.

A resolution pertaining to this matter had been provided to the Board in advance of the meeting. Upon motion duly made by Mr. Vargas and seconded by Mr. Nixon, the demolition contractor award for the Camden HS project was approved with the Board's unanimous vote in favor of ***Resolution 5a***.

At the Chairman's request, Mr. Luckie discussed management's recommendation for a preliminary charter for the Port Monmouth Road School project in the Keansburg School District. He reported that, in October 2012, the Board approved a unified approach to address district-wide overcrowding in the Keansburg District by advancing projects at two facilities—the first being the recently completed Caruso ES and the second being a renovation of and addition to the Port Monmouth Road School. He said that completion of the Port Monmouth Road School Project (the Project) would provide an approximately 46,500 square foot facility designed to educate 315 pre-kindergarten students. Mr. Luckie informed the Members that, in March 2016, SDA issued LAN Associates (LAN) a NTP to develop and evaluate alternative design solutions to best address the district's educational program needs and identified facility condition

deficiencies. He said that, in December 2016, the Members authorized LAN to proceed with design and construction phase services and approved a revised planning charter for the Project. He said that, the same month, SDA staff issued LAN a NTP with advancement of schematic design phase services. Mr. Luckie advised the Members that LAN now has completed all elements of the schematic design phase and, in June 2017, SDA issued LAN a NTP with design development phase services. He said that management is now recommending that the Board approve the Project's preliminary charter as presented. He noted that the project scope and budget details are provided in the memorandum that staff previously had distributed to the Board.

A resolution pertaining to this matter had been provided to the Board in advance of the meeting. Upon motion duly made by Mr. Vargas and seconded by Mr. Maloney, the preliminary charter for the Keansburg Port Monmouth Road School was approved with the Board's unanimous vote in favor of ***Resolution 5b***.

The Chairman asked Mr. Luckie to discuss management's recommendation for approval of proposed Change Order No. 1 for Torcon, Inc. in connection with the Elizabeth New ES Project (the Project). Mr. Luckie reported that the Elizabeth New ES will be a 140,000 square foot facility educating 880 students in grades 2 through 8. He said that the Board had approved advancement of the Project as part of the Authority's 2012 Capital Program. Mr. Luckie reminded the Members that, in November 2014, the Board approved the award of a contract for design-build services for the Project to Torcon, Inc. (Torcon) along with the Project's final charter. He said that, in March 2016, Torcon submitted change order requests totaling \$1,302,100 for additional work and associated costs required to satisfy acoustical performance requirements on the Project. He advised the Board that SDA initially rejected Torcon's

submittal as incomplete but that Torcon had resubmitted the package in April 2017. He explained that SDA staff then reviewed the merits of Torcon's request, a review that occurred periodically from April 2017 through July 2017, with Torcon providing SDA with additional supporting documentation. Mr. Luckie advised that all supporting documentation provided by Torcon has been assessed by SDA and negotiations have resulted in the proposed Change Order No. 1 in the amount of \$988,000. He explained that that this change order is necessary to meet acoustical performance requirements, including requirements to achieve permissible noise levels in interior spaces through minimizing impacts of outside and inside noises upon the interior spaces. He said that the negotiated resolution of this matter includes Torcon's agreement that it will not pursue additional compensation for any other costs associated with acoustical performance requirements or for any aspect reviewed and rejected by the SDA. Mr. Luckie advised the Board that, after selection of the appropriate solution to address the emergent condition, the SDA program operations division will inform the Board of that selection and provide updated project cost information within the approved not-to-exceed value. Mr. McKenna and Mr. Minervini provided additional background details pertinent to the proposed change order.

A resolution pertaining to this matter had been provided to the Board in advance of the meeting. Upon motion duly made by Mr. Vargas and seconded by Ms. Hassett, the proposed Change Order No. 1 for Torcon, Inc. for was approved with the Board's unanimous vote in favor of *Resolution 5c*.

Mr. Luckie advised the Members that staff also discussed with the Committee its recommendation for approval of revisions to the Camden HS Preliminary Project Charter. He

said that Mr. Vargas will formally present this matter as part of the Real Estate Committee's report.

Real Estate Committee

Revised Preliminary Project Charter for the Camden City School District's New Camden High School project and authorization to enter into an agreement with the Camden School District to reimburse the District for lease expenses associated with the temporary use of the Camden Boys and Girls Club

The Chairman then requested that Mr. Vargas provide the report of the Real Estate Committee. Mr. Vargas reported that the Real Estate Committee met on July 17, 2017 to consider two matters. He explained that he would present one matter in Open Session for approval and the second matter in Executive Session to be followed by a vote upon the Board's return to Open Session. Referencing material that previously had been provided for Board review, Mr. Vargas said that the first matter is management's recommendation of a preliminary project charter revision for the new CHS project. He reminded the Members that, in October 2016, the Board had approved a preliminary project charter for the construction of a new CHS on the site of the existing school. He said that the project scope includes demolition of the existing facility and construction of a new modern high school facility in its place. He advised the Board that, in an effort to identify potential options to provide "swing space" for the students during construction, SDA and the district have reviewed existing district facilities, city-owned properties and privately owned facilities. He reported that this review concluded that the combined use of the district-owned Hatch Middle School, Woodrow Wilson High School and Camden Boys and Girls Club (B&GC) facilities will provide the most efficient, timely and cost effective solution for housing the CHS general and alternative programs during construction. Mr. Vargas noted that staff presented this recommendation to both the School Review

Committee (SRC) and the Real Estate Committee (REC). He said that the SRC joins the REC in recommending Board approval of the CHS preliminary project charter as revised. Mr. Vargas further explained that, in approving the revised preliminary charter, the Board is authorizing the Authority to enter into an agreement with the Camden City School District to reimburse the district for lease expenses associated with the temporary use of the B&GC. Mr. Luckie then confirmed that the SRC also agreed to advance this recommendation to the Board. Mr. Walsh asked if the swing space would be needed for the entire four (4) years. Mr. McKenna noted that only time will tell if all four years will be required. Mr. Hamilton reminded the Board that the Authority would be reimbursing the district since the lease agreement is between the B&GC and the district. Ms. Hassett asked if the B&GC would still be able to continue in its regular capacity. Mr. McKenna answered in the affirmative.

A resolution pertaining to this matter had been provided to the Board in advance of the meeting. After discussion, upon a motion duly made by Mr. Luckie and seconded by Mr. Nixon the Board unanimously approved **Resolution 6a**, thereby approving the revised preliminary project charter for the Camden City School District's New Camden High School project and authorizing staff to enter into an agreement with the Camden City School District to reimburse it for lease expenses associated with the temporary use of the Camden Boys and Girls Club.

Public Comments

The Chairman called on Frank Faras to address the Board. Mr. Faras said that he resides across the street from the TCHS site. He said that, over the previous few months, he has come to the Board and shared "the facts"-- pictures and a safety data sheet showing the clouds that are coming across the street from the site every twenty minutes all day. He said that the safety data sheet reflects that the material is carcinogenic. He said that he does not know what else to do as

he has been presenting the facts and SDA has done nothing about it. He said that this is going into the fourth month of this situation. He said that he is going to appeal to the Members' emotions—that one or two Members must have a “modicum of decency”. He asked what the Members would do if people were pouring carcinogens on their cars, their homes, near their families. He referenced the “Good Neighbor” award that SDA recently received and said that SDA is not a good neighbor. He asked that SDA “please stop it”.

Mr. McKenna asked Jay Moneta, SDA's safety director, to address the Board. Mr. Moneta provided the Board with a photo of the mortar mixing stations on the TCHS site reflecting that the same are enclosed by a tarp draping. Mr. Moneta said that the key is the exposure levels. He said that a senior environmental specialist from the Mercer County Department of Human Service visited the site, surveyed the situation and said that the tarp structure on the site is beyond what would be required. He noted that numerous other regulatory governmental entities have been to the site as well. Mr. Moneta said that SDA's safety staff is on the site at least once or twice each week and that he personally has parked across the street and did not observe the dust that Mr. Faras has described. He said that staff would continue to monitor the situation.

Mr. Faras responded to Mr. Moneta's comments. He disagreed with Mr. Moneta's comments given the nature of the silica at the site. He said that no one knows what the safe amount of exposure is. He said that he has videos of the dust coming across the street. He said that the County Inspector smelled and tasted the dust on his front steps and that the tarp was installed at her suggestion. He said that the worst time is at 6 AM but that the cloud continues all day, blowing onto the leaves and the roof. He said that, given the summer heat, he must leave

his windows open and the dust comes into his house. He invited Mr. Moneta to come to his home and experience what he has experienced.

Next, Jerrell Blakely addressed the Board. Mr. Blakeley said that he represents the Healthy Schools Now Coalition and Work Environment Council. He said that he would like to discuss the most recent emergent projects request process and ask a few questions. He said that twenty-one districts out of the thirty-one districts submitted 325 project applications as part of the most recent project request process. He said that the repair requests included such things as leaky roofs, crumbling facades, fire safety issues and the like. He said that, unfortunately, 95% of the submitted projects were rejected. He said that those approved included 11 projects in Newark, 2 in Plainfield, 1 in Camden and 1 in Bridgeton. He asked how 95% of the projects could be rejected. He said that he would be reaching out to the DOE as well. He described the particulars of two individual projects that were approved and rejected respectively. He expressed his concern that the process appears to be “arbitrary” and questioned what constitutes a complete application. He asked whether the districts would have the opportunity to submit additional documentation; whether there will be additional opportunities for districts to submit applications; and whether training was provided to assist the districts in preparing applications for submission. He also questioned how much money had been set aside for the process and how much remains. Mr. McKenna and Mr. Blakeley both noted that they meet periodically to discuss these issues. Mr. McKenna indicated that he understood Mr. Blakeley’s desire to put his concerns on the public record. Mr. Blakeley offered to work with DOE and SDA to provide training to the districts. Mr. Blakeley thanked the Members for the opportunity to speak and said that he would continue to meet with Mr. McKenna.

Ms. Kelly then announced that the Board would be adjourning into Executive Session to discuss management's request for the authority to enter into an agreement wherein SDA would consent to the transfer and redevelopment of real property purchased in connection with the East Orange Cicely L. Tyson School demonstration project. She said that the Board would vote on this matter when it returns to Open Session.

Thereafter, upon motion by the Chairman and with unanimous consent, the meeting adjourned into Executive Session.

Following discussion in Executive Session, the Board returned to Open Session.

A resolution pertaining to an East Orange real property transfer and redevelopment matter had been provided to the Board in advance of the meeting. Upon motion duly made by Mr. Luckie and seconded by Ms. Hassett, management's request for authorization to enter into an agreement consenting to the transfer and redevelopment of real property acquired in connection with the East Orange Cicely L. Tyson School Demonstration Project was approved with the Board's unanimous vote in favor of ***Resolution A1***.

Adjournment

There being no further business to come before the Board, Mr. Walsh asked for a motion to adjourn the meeting. Upon motion by the Chairman and with unanimous consent, the meeting was adjourned.

Certification: The foregoing represents a true and complete summary of the actions taken by the Board of the New Jersey Schools Development Authority at its August 2, 2017 meeting.

/s/ Jane F. Kelly
Assistant Secretary

Resolution—3a./3b.**Approval of Minutes**

WHEREAS, the By-Laws provide that the minutes of actions taken at meetings of the New Jersey Schools Development Authority be approved by the Authority's Board of Directors; and

WHEREAS, pursuant to Section 3(k) of P.L. 2007, Chapter 137, the minutes of the April 2, 2017 Board meeting of the New Jersey Schools Development Authority, for the Open and Executive Sessions were forwarded to the Governor on August 2, 2017.

NOW, THEREFORE, BE IT RESOLVED, that the minutes of the New Jersey Schools Development Authority's August 2, 2017 Open and Executive Session meetings are hereby approved.

BE IT FURTHER RESOLVED, that this resolution shall take effect immediately, but no action authorized herein shall have force and effect until 10 days, Saturdays, Sundays and public holidays excepted, after a copy of the minutes of the Authority meeting at which this resolution was adopted has been delivered to the Governor for his approval, unless during such 10 day period, the Governor shall approve same, in which case such action shall become effective upon such approval.

Dated: September 6, 2017

AUTHORITY MATTERS

CEO REPORT (*ORAL*)

CHAIRMAN'S REPORT (*ORAL*)

**REPORT AND RECOMMENDATIONS OF THE AUDIT COMMITTEE (CHAIRMAN'S
REPORT)**

**OWNER CONTROLLED INSURANCE PROGRAM BROKER SERVICES AWARD -
GP-0244-R01**



STATE OF NEW JERSEY

SCHOOLS DEVELOPMENT AUTHORITY32 EAST FRONT STREET
P.O. BOX 991
TRENTON, NJ 08625-0991
609-858-5395MEMORANDUM

TO: Members of the Authority

FROM: Sean Murphy
Director, Procurement

Karon Simmonds
Director, Risk Management and Vendor Services

DATE: September 6, 2017

SUBJECT: Approval of Award
Package No. GP-0244-R01
Owner Controlled Insurance Program Broker Services

INTRODUCTION

The Members of the Authority are requested to approve the award of a contract for Owner Controlled Insurance Program (“OCIP”) Broker Services in support of the construction of school facilities projects in the SDA Districts. The selected broker shall provide a full range of services, including marketing, design, negotiation, implementation and administration of various insurance needs of the Authority. The engagement shall begin upon the initial Notice to Proceed for marketing services and extend for a period of three (3) additional years from the effective date for the various new OCIP policies to be purchased, or until all obligations of the consultant to deliver services pursuant to the Agreement have been performed to the satisfaction of the Authority, whichever occurs later. The negotiated total lump sum fee for Broker Services is \$398,315.

Pursuant to the NJSDA Operating Authority adopted by the Board on December 1, 2010, as amended March 7, 2012, Board approval is required for the award of consultant contracts greater than \$100,000.

DESCRIPTION

The Authority has a rolling capital program consisting of various types of school facilities projects, including: new construction; addition and/or renovation projects; and emergent projects. Emergent projects typically involve the repair or replacement of roofs, windows and exterior masonry in order to address water infiltration issues, heating and cooling systems, as well as plumbing, electrical, mechanical and security systems. At present, the Authority’s current Owner Controlled Insurance Program (OCIP III) is due to expire on March 1, 2018, with several planned capital and emergent projects not scheduled to begin construction until after the current program expires.

Initially, the Authority intends to direct the broker to market Workers’ Compensation, Commercial General Liability and Excess Liability policies for a new 3-year Owner Controlled Insurance Program (OCIP IV). Based upon current planning projections, OCIP IV is conservatively expected to enroll approximately thirteen (13) capital projects with an aggregate construction cost estimate (CCE) of approximately \$845 million, plus another \$25-\$50 million in emergent project work. The marketing results and the cost of OCIP IV will be presented separately to the Members, and if approved, the

Members of the Authority
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 Owner Controlled Insurance Program Broker Services
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Authority would then direct the Broker to purchase the insurance policies and perform the requisite policy and claim services.

PROCUREMENT PROCESS

In accordance with NJSDA regulations, the NJSDA employed a two-step process for this procurement. The first step was to issue a Request for Proposals (RFP) and then review all responses in order to shortlist the top three ranked firms. The second step was to interview the shortlisted firms.

The RFP was advertised beginning on June 1, 2017 on the NJSDA website, the New Jersey State website, and in selected newspapers for interested firms to participate in the bidding process.

A Selection Committee consisting of four NJSDA staff members was established.

Firms interested in submitting a proposal were required to send an e-mail giving Notice of Intent to Participate (NOI) by June 19, 2017. NOIs were received from eight firms. Responsive proposals were received from seven firms by July 11, 2017. Technical Proposals were evaluated by the Selection Committee. Evaluations were based upon the information provided by the firms in response to the RFP for this project. The four Committee members independently evaluated the Technical Proposals based on the following criteria:

- Firm's Broker Experience
- Qualifications and Experience of Key Team Members
- Approach to Providing the Required Scope of Services

Each Selection Committee member evaluated each Technical Proposal, assigning a raw score for each criterion on a scale of 0 to 10 as follows:

- Outstanding (9–10): depth and quality of response offers significant advantages.
- Superior (7-8): exceeds RFP requirements with no deficiencies.
- Sufficient (5-6): meets RFP requirements with no significant deficiencies.
- Minimal (3-4): meets RFP requirements but contains some significant deficiencies.
- Marginal (1-2): comprehends intent of RFP but contains many significant deficiencies.
- Unsatisfactory (0): requirements not addressed and lack of detail precludes adequate evaluation.

Weighting factors were applied to each of the Selection Committee member's raw scores for each criterion to arrive at a total weighted score as indicated in Table 1 below:

TABLE 1

Criteria	Weighting Factor (Applied to Raw Score)	Maximum Weighted Points
Firm's Broker Experience	2.0	20
Qualifications and Experience of Key Team Members	5.0	50
Approach to Providing the Required Scope of Services	3.0	30
Total Possible Points		100

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For each firm's Technical Proposal, the individual criteria scores awarded by a particular Selection Committee member were added together to calculate a score for that Technical Proposal. The maximum score for a Technical Proposal is 100. All of the scores awarded by the Selection Committee members to a particular firm's Technical Proposal were added together and averaged to arrive at a Final Technical Proposal Score for each firm. The responsive firms, their scores and ranks are listed in Table 2 below:

TABLE 2

Firm	Final Technical Proposal Score	Technical Proposal Rank
Willis Towers Watson/Willis of New York, Inc.	80.500	1
Turner Surety and Insurance Brokerage, Inc.	79.750	2
Conner Strong & Buckelew Companies, LLC	79.500	3
Construction Risk Partners, LLC	77.250	4
AON Risk Services Northeast, Inc.	72.750	5
William A. Graham Company, Inc.	69.750	6
Marsh USA, Inc.	61.750	7

The RFP stipulated that a shortlist of the three highest-ranked firms would be determined based on the Final Technical Proposal Scores. The shortlisted firms participated in interviews with the Selection Committee on July 31 and August 1, 2017. The interviews allowed the firms to expand and detail their firm and team experience with respect to NJSDA requirements for Owner Controlled Insurance Program Broker Services. The Selection Committee interviewed each of the shortlisted firms and evaluated each firm on Interview Criteria and Weighting Factors that were the same as those used in the evaluation of the Technical Proposals, as detailed above.

The individual criteria scores awarded by a particular Selection Committee member were added together to calculate an Interview Score for that firm. The maximum Interview Score is 100. All of the Interview Scores awarded to a particular firm by the Selection Committee members were added together and averaged to arrive at a Final Interview Score for each firm. The shortlisted firms, their scores and ranks are listed in Table 3 below:

TABLE 3

Firm	Final Interview Score	Interview Rank
Conner Strong & Buckelew Companies, LLC	81.750	1
Willis Towers Watson/Willis of New York, Inc.	81.000	2
Turner Surety and Insurance Brokerage, Inc.	77.500	3

The Final Technical Proposal Score and the Final Interview Score assigned each shortlisted firm were added together and averaged to obtain the firm's Final Combined Score. The maximum Final Combined Score is 100. The Final Combined Scores and Final Rankings are listed in Table 4 below:

Members of the Authority
 Approval of Award
 Package No. GP-0244-R01
 Owner Controlled Insurance Program Broker Services
 September 6, 2017
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TABLE 4

Firm	Final Combined Score	Final Rank
Willis Towers Watson/Willis of New York, Inc.	80.750	1
Conner Strong & Buckelew Companies, LLC	80.625	2
Turner Surety and Insurance Brokerage, Inc.	78.625	3

Willis Towers Watson/Willis of New York, Inc. (Willis) received the highest Final Combined Score.

Once all the Final Combined Scores for all shortlisted firms were calculated, the NJSDA opened the sealed Fee Proposals and reviewed them for responsiveness. All firms were requested to provide lump sum fee proposals based upon a minimum CCE of \$845 million, plus another \$25-\$50 million in emergent project work, as well as propose fee adjustments based upon potential increases or decreases to the aggregate CCE. The results of the NJSDA's review of the lump sum Fee Proposals are listed in Table 5 below:

TABLE 5

Firm	OCIP Marketing Services	OCIP Policy Administration Services	Total Lump Sum Fee
Willis Towers Watson/Willis of New York, Inc.	\$ 75,000	\$636,881	\$711,881
Conner Strong & Buckelew Companies, LLC	\$150,000	\$375,000	\$525,000
Turner Surety and Insurance Brokerage, Inc.	\$323,000	\$ 75,000	\$398,000

Using the Fee Proposals as a guideline, as well as prior experience, NJSDA staff negotiated reductions to the lump sum fees proposed by the highest-ranked firm (Willis). The final negotiated lump sum fees are listed in Table 6 below:

TABLE 6

Firm	OCIP Marketing Services	OCIP Policy Administration Services	Total Lump Sum Fee
Willis Towers Watson/Willis of New York, Inc.	\$ 67,500	\$330,815	\$398,315

RECOMMENDATION

The Members of the Authority are requested to approve the award of a contract for Owner Controlled Insurance Program Broker Services to Willis Towers Watson/Willis of New York, Inc. for a total lump sum fee not to exceed \$398,315 over the three plus year term of the agreement. As discussed above, the contract for Broker Services provides for separate scopes of services and lump sum fees for both marketing and policy administration. Although marketing services (and therefore the incurrence of related costs) are anticipated to commence shortly after the award of the contract to Willis, the Notice to Proceed for policy administration would not be issued until after the Board separately approves the purchase of the various OCIP IV policies, expected in early 2018.

Members of the Authority
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 Owner Controlled Insurance Program Broker Services
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 Page 5

As contemplated in the Request for Proposal, the level of effort and proposed fee amount for policy administration services are valued based upon current planning assumptions for approved capital projects and anticipated emergent projects. As a result, if the actual enrolled CCE proves to be lesser or greater than the estimated enrolled CCE (\$895 million), NJSDA and Willis have negotiated the adjusted fee schedule detailed in Table 7 below:

TABLE 7

Actual Enrolled CCE	Fee Adjustment for Policy Administration
Actual CCE is less than \$895.0 million (Actual CCE < \$895.0 million)	No fee adjustment
Actual CCE increases up to 10% (Actual CCE \$895.0 million to \$984.5 million)	No fee adjustment
Actual CCE increases more than 10% (Actual CCE > \$984.5 million)	Additional fee is 0.037% of the actual CCE above \$895.0 million

Accordingly, to address potential CCE increases of more than 10% up to \$1 billion, the Members of the Authority are also requested to approve a cost not to exceed \$40,000 for policy administration contingency.

Prior to execution of the contract, the contract and related documentation will be reviewed and approved by the NJSDA Division of Chief Counsel.

/s/ Sean Murphy
 Sean Murphy
 Director, Procurement

/s/ Karon Simmonds
 Karon Simmonds
 Director, Risk Management and Vendor Services

Reviewed and Recommended by: Donald Guarriello, Vice President and Chief Financial Officer

Resolution—5a.

Approval of Award - Package No. GP-0244-R01
Broker Services for the Business and Real Estate Property and Casualty
Insurance Program, OCIP IV

Resolution

WHEREAS, the Operating Authority of the New Jersey Schools Development Authority (SDA or the Authority) requires that the Members of the Authority approve contracts for Goods and Services in an amount exceeding \$100,000; and

WHEREAS, the Authority has a rolling capital program consisting of various types of school facilities projects and emergent projects; and

WHEREAS, SDA's current Owner Controlled Insurance Program (OCIP III) is due to expire on March 1, 2018; and

WHEREAS, several planned capital and emergent projects are not scheduled to begin construction until after OCIP III expires; and

WHEREAS, SDA management has determined it necessary to obtain the services of a broker to provide a full range of services related to the purchase of a new OCIP program (OCIP IV), including marketing, design, negotiation, implementation and administration of various insurance needs of the Authority in support of the construction of school facilities projects in the SDA Districts; and

WHEREAS, the nature of the services to be provided, the term and details of the engagement, and a description of the procurement process followed by management are set forth in detail in the memorandum presented to the Board on this date and incorporated herein; and

WHEREAS, as proposed, the marketing results and the cost of OCIP IV will be presented separately to the Members, and if approved, the Authority would then direct the broker to purchase the insurance policies and perform the requisite policy and claim services; and

WHEREAS, management recommends that the Members of the Authority approve the award of a contract for OCIP broker service to Willis Towers Watson/Willis of New York, Inc. (Willis), with the engagement to begin upon issuance of the initial notice-to-proceed with marketing services and extend for a period of three (3) additional years from the effective date for the various new OCIP policies to be purchased, or until all obligations of the consultant to deliver services have been performed to the satisfaction of the Authority, whichever occurs later; and

WHEREAS, the negotiated total lump sum fee for broker services is \$398,315; and

WHEREAS, to address potential construction cost estimate increases of more than 10% up to \$1 billion, the Members of the Authority also are requested to approve a cost not-to-exceed \$40,000 for policy administration contingency; and

WHEREAS, prior to execution of the contract, the contract and related documentation will be reviewed and approved by the SDA Division of Chief Counsel.

NOW, THEREFORE, BE IT RESOLVED, that the Members of the Authority hereby authorize and approve the award of a contract for Owner Controlled Insurance Program Broker Services to Willis Towers Watson/Willis of New York, Inc. for a total lump sum not-to-exceed fee of \$398,315 over the three plus year term of the agreement.

BE IT FURTHER RESOLVED, that, consistent with the memorandum presented to the Board on this date, while marketing services are anticipated to commence shortly after the award of the contract to Willis, the notice-to-proceed with policy administration would not be issued until after the Board separately approves the purchase of the various Owner Controlled Insurance Program IV policies, expected in early 2018.

BE IT FURTHER RESOLVED, that, to address potential construction cost estimate increases of more than 10% up to \$1 billion, the Members of the Authority hereby approve a cost not-to-exceed \$40,000 for policy administration contingency; and

BE IT FURTHER RESOLVED, that Board approval in this matter is provided consistent in all respects with the provisions of the memorandum presented to the Board on this date and incorporated herein.

BE IT FURTHER RESOLVED, that, prior to execution of the contract, the contract and related documentation shall be reviewed and approved by the SDA Division of Chief Counsel.

BE IT FURTHER RESOLVED, that this resolution shall take effect immediately, but no action authorized herein shall have force and effect until 10 days, Saturdays, Sundays and public holidays excepted, after a copy of the minutes of the Authority meeting at which this resolution was adopted has been delivered to the Governor for his approval, unless during such 10 day period, the Governor shall approve same, in which case such action shall become effective upon such approval.

Attached: Memorandum, Broker Services for Business and Real Estate Property & Casualty
Insurance Program, GP-0244-R01, dated September 6, 2017

Dated: September 6, 2017

REPORT AND RECOMMENDATIONS OF THE SCHOOL REVIEW COMMITTEE (CHAIRMAN'S REPORT)

**CONSTRUCTION MANAGER AWARD AND APPROVAL OF REVISED FINAL PROJECT
CHARTER- MILLVILLE SCHOOL DISTRICT - MILLVILLE HIGH SCHOOL**



32 EAST FRONT STREET
P.O. BOX 991
TRENTON, NJ 08625-0991
609-943-5955

MEMORANDUM

TO: Members of the Authority

FROM: Sean Murphy
Director, Procurement

Corrado Minervini
Program Director, Program Operations

RE: District: Millville
School: Millville High School
Description: Construction Management Services
Package No.: ST'0046-M01
Estimated Fee: \$3,100,000
Award: \$3,255,000
Contractor: Hall Construction Company, Inc.

DATE: September 6, 2017

SUBJECT: Construction Manager Award and Approval of Revised Final Project Charter

INTRODUCTION

We are writing to recommend approval by the Members of the Authority of the award of a contract for Construction Management (CM) Services and approval of a revision to the Final Project Charter to reflect the actual dollar value of the award of the CM contract and appropriate contingency (copy attached). This contract is for services to manage the design-build construction of the Millville High School in the Millville School District.

Pursuant to the NJSDA Operating Authority adopted by the Board on December 1, 2010, as amended March 7, 2012, Board approval is required for the award of consultant contracts greater than \$100,000. Award of this contract necessitates a revision to the Final Project Charter approved by the Members on April 5, 2017, which included an estimated value for CM Services.

BACKGROUND

The Millville High School project consists of additions and renovations to the existing Millville High School, a facility of 199,714 Gross Square Feet (GSF) located in the Millville School District. All work will be completed over a series of 6 phases while the school is occupied. The project is comprised of 58,000 GSF of renovations, 54,000 GSF of building demolition, and 230,000 GSF of building additions. Upon completion, the Millville High School will be 375,000 GSF, designed to educate approximately 2,026 students in grades 9-12.

On April 5, 2017, the Members of the Authority approved the Final Project Charter and the award of a Design-Build Construction contract to Hall Construction Company, Inc. in the amount of \$114,453,000.

Members of the Authority
 Package No. ST-0046-M01
 Millville - Millville High School - Construction Manager Award and Approval of Revised Final Project Charter
 September 6, 2017
 Page 2

On May 24, 2017, the Notice to Proceed with Design Phase Services was issued to Hall Construction Company, Inc.

PROCUREMENT PROCESS

This package for CM Services was advertised as a “Price and Other Factors” solicitation beginning June 27, 2017 on the NJSDA website, NJ State website, and in selected newspapers for interested firms to participate in the bidding process. In addition, the advertisement was distributed to those firms that are pre-qualified in the area of Construction Management (P029) by both the Department of Treasury-Division of Property Management and Construction and the NJSDA. For this procurement, price was weighted as 40% of the overall weight, and all non-price factors had a combined weight of 60%.

A Selection Committee consisting of three (3) NJSDA staff members was established.

Firms interested in submitting a proposal were required to send an e-mail giving Notice of Intent to Participate (NOI) by July 10, 2017. NOIs were received from eight (8) prequalified construction management firms. Responsive proposals were received from six (6) firms by July 28, 2017. Qualifications and Technical Proposals were evaluated by the Selection Committee. Evaluations were based upon the information provided by the firms in response to the RFQ/RFP for this project. The committee members evaluated the Qualifications and Technical Proposals for Construction Management Services separately based on the following criteria:

- Responsive Firm’s CM Experience on Similarly Sophisticated Projects
- Staffing Proposal
- Key Team Members’ Experience on Similarly Sophisticated Projects
- Approach to Project

Each Selection Committee member evaluated each Qualifications and Technical Proposal, assigning a raw score for each criterion on a scale of 0 to 10 as follows:

- Outstanding (9-10): depth and quality of response offers significant advantages.
- Superior (7-8): exceeds RFQ/RFP requirements with no deficiencies.
- Sufficient (5-6): meets RFQ/RFP requirements with no significant deficiencies.
- Minimal (3-4): meets RFQ/RFP requirements but contains some significant deficiencies.
- Marginal (1-2): comprehends intent of RFQ/RFP but contains many significant deficiencies.
- Unsatisfactory (0): requirements not addressed and lack of detail precludes adequate evaluation.

Weighting factors were applied to each of the Selection Committee member’s raw scores for each criterion to arrive at a total weighted score as indicated in Table 1 below:

TABLE 1

Criteria	Weighting Factor (Applied to Raw Score)	Maximum Weighted Points
Responsive Firm’s CM Experience on Similarly Sophisticated Projects	2.0	20
Staffing Proposal	2.0	20
Key Team Members’ Experience on Similarly Sophisticated Projects	3.0	30
Approach to Project	3.0	30
Total Possible Points		100

Members of the Authority
 Package No. ST-0046-M01
 Millville - Millville High School - Construction Manager Award and Approval of Revised Final Project Charter
 September 6, 2017
 Page 3

For each firm's Qualifications and Technical Proposal, the individual criteria scores awarded by a particular Selection Committee member were added together to calculate a score for that Qualifications and Technical Proposal. The maximum score for a Qualifications and Technical Proposal is 100. All of the scores awarded by the Selection Committee members to a particular firm's Qualifications and Technical Proposal were added together and averaged to arrive at a Final Qualifications and Technical Proposal Score for each firm. The responsive firms, their scores and ranks are listed in Table 2 below:

TABLE 2

Firm	Final Qualifications and Technical Proposal Score	Qualifications and Technical Proposal Rank
GREYHAWK North America, LLC	64.000	1
STV Construction, Inc.	58.000	2
Heery International, Inc.	51.667	3
Hill International, Inc.	51.333	4
Joseph Jingoli & Son, Inc.	49.333	5
New Road Construction Management Company, Inc.	48.167	6

The RFQ/RFP stipulated that a shortlist of the six (6) highest-ranked firms would be determined based on the Final Qualifications and Technical Proposal Scores. Since responsive proposals were received from six (6) firms, all six (6) responding firms were shortlisted. The shortlisted firms participated in interviews with the Selection Committee on August 17, 2017. The interviews allowed the firms to expand and detail their firm and team experience with respect to NJSDA requirements for construction management services. The Selection Committee interviewed each of the shortlisted firms and evaluated each firm on Interview Criteria and Weighting Factors that were the same as those used in the evaluation of the Qualifications and Technical Proposals, as detailed above.

The individual criteria scores awarded by a particular Selection Committee member were added together to calculate an Interview Score for that firm. The maximum Interview Score is 100. All of the Interview Scores awarded to a particular firm by the Selection Committee members were added together and averaged to arrive at a Final Interview Score for each firm. The shortlisted firms, their scores and ranks are listed in Table 3 below:

TABLE 3

Firm	Final Interview Score	Interview Rank
GREYHAWK North America, LLC	71.667	1
STV Construction, Inc.	65.000	2
Hill International, Inc.	60.500	3
Heery International, Inc.	56.000	4
New Road Construction Management Company, Inc.	54.333	5
Joseph Jingoli & Son, Inc.	53.667	6

The Final Interview Score for each shortlisted firm was added to the Final Qualifications and Technical Proposal Score for each such firm, and the two scores were averaged to arrive at a Non-Price Score for each shortlisted firm. The maximum Non-Price Score is 100. The shortlisted firms, their scores and ranks are listed in Table 4 below:

Members of the Authority
 Package No. ST-0046-M01
 Millville - Millville High School - Construction Manager Award and Approval of Revised Final Project Charter
 September 6, 2017
 Page 4

TABLE 4

Firm	Non-Price Score	Non-Price Rank
GREYHAWK North America, LLC	67.833	1
STV Construction, Inc.	61.500	2
Hill International, Inc.	55.917	3
Heery International, Inc.	53.833	4
Joseph Jingoli & Son, Inc.	51.500	5
New Road Construction Management Company, Inc.	51.250	6

Once all the Non-Price Scores for all shortlisted firms were calculated, the NJSDA opened the sealed Price Proposals and reviewed them for responsiveness. The Price Proposals were publicly opened on August 22, 2107 and the bids were read aloud as required by law.

The lowest responsive Price Proposal was awarded the maximum number of points for the price component, which is 100. All other Price Proposals were awarded points based on the percentage that each proposal exceeded the lowest bid.

The results of the NJSDA's review of the Price Proposals are listed in Table 5 below:

TABLE 5

Firm	Bid Price	Price Score	Price Rank
Hill International, Inc.	\$3,037,358.00	100.000	1
GREYHAWK North America, LLC	\$3,255,000.00	92.834	2
New Road Construction Management Company, Inc.	\$3,261,800.00	92.611	3
Heery International, Inc.	\$3,287,450.00	91.766	4
Joseph Jingoli & Son, Inc.	\$3,400,000.00	88.061	5
STV Construction, Inc.	\$4,459,031.00	53.194	6

After the Price Scores were determined for all shortlisted firms, the Price Scores were adjusted by a weighting factor of 40%. The Non-Price Scores for "Other Factors" criteria were adjusted by a weighting factor of 60%. The Price Score and Non-Price Score for each shortlisted firm were added together for a Final Combined Score. The maximum Final Combined Score is 100. The Final Combined Scores and Final Rankings are listed in Table 6 below:

TABLE 6

Firm	Raw Non-Price Score	Raw Price Score	Weighted Non-Price Score (60%)	Weighted Price Score (40%)	Final Combined Score	Final Rank
GREYHAWK North America	67.833	92.834	40.700	37.134	77.834	1
Hill International, Inc.	55.917	100.000	33.550	40.000	73.550	2
Heery International, Inc.	53.833	91.766	32.300	36.706	69.006	3
New Road Construction Management Company, Inc.	51.250	92.611	30.750	37.044	67.794	4
Joseph Jingoli & Son, Inc.	51.500	88.061	30.900	35.224	66.124	5
STV Construction, Inc.	61.500	53.194	36.900	21.278	58.178	6

Members of the Authority
Package No. ST-0046-M01
Millville - Millville High School - Construction Manager Award and Approval of Revised Final Project Charter
September 6, 2017
Page 5

The highest ranked firm was GREYHAWK North America, LLC (Greyhawk).

The bid submitted by Greyhawk was more than the NJSDA estimate. In order to ensure the firm's Price Proposal was inclusive of all scope elements, a conference was conducted on August 28, 2017 with Procurement, Program Operations, Contract Management Division, and Greyhawk to review the bid. At the time of the review, Greyhawk confirmed that its Price Proposal is inclusive of all scope elements contained in the Contract Documents.

The Program Operations Director and the Contract Management Division recommend award of the project to Greyhawk.

RECOMMENDATION

The Members of the Authority are requested to approve the award of a contract to the firm with the highest Final Combined Score, GREYHAWK North America, LLC, in the amount of \$3,255,000 for Construction Management Services for the Millville High School project located in the Millville School District and approve an increase to the Final Project Charter in the amount of \$318,000 to reflect the actual dollar value for the award of the CM contract and appropriate contingency.

Prior to execution of the contract, the contract and related documentation will be reviewed and approved by the NJSDA Division of Chief Counsel.

/s/ Sean Murphy
Sean Murphy
Director, Procurement

/s/ Corrado Minervini
Corrado Minervini
Program Director, Program Operations

Reviewed and Recommended by: Andrew Yosha, EVP, Program Operations and Strategic Planning
Reviewed and Recommended by: Donald Guarriello, Vice President and Chief Financial Officer
Reviewed and Recommended by: Manuel Da Silva, Vice President, Construction Operations
Reviewed and Recommended by: Gregory Voronov, Managing Director, Program Operations

New Jersey Schools Development Authority Project Charter - Summary

Charter Date
09/06/17

Supersedes Charter Dated
04/05/17

Region: Southern
District: Millville
Project Name: Senior High School Addition Renovation
School Type: High School
DOE # / Project #: 3230-050-13-0AEF
Project Type (New/Add/Reno): Add/Reno
Project Location: 200 Wade Boulevard, Millville, NJ
Number of Students: 2,026 (FES Capacity) 2,384 (Maximum Capacity)

Land Acquisition Required? Yes No
Temporary Space Required? Yes No

Funding Source
2012 Capital Plan

Project Budget: \$ 137,503,832

Funding Allocated
\$137,503,832

Anticipated Substantial Completion Date: 08/29/22

Anticipated School Occupancy Date: Phased

Project Team Leader: Corrado Minervini

District Local Share
\$0.00

Project Initiation Date: 09/13/13

SDA Board - Project Charter Approval Date: 04/05/17

Charter Version and Date		Project Summary
<input type="checkbox"/> Planning	09/04/13	Additions and Renovations to the existing Senior HS to expand the facility to provide capacity to educate 2,026 students in grades 9 to 12. The Project is comprised of additions of 230,000 GSF and 58,000 GSF of renovations necessary to accommodate the high school educational program. The project scope also includes necessary site work to implement the project.
<input type="checkbox"/> Preliminary	01/07/15	
<input checked="" type="checkbox"/> Final	04/05/17	
Revision # and Date		Purpose for Advancement of Current/Revised Project Charter
<input checked="" type="checkbox"/> One	09/06/17	Revision of charter to reflect award amount for Construction Management services and associated contingency.
<input type="checkbox"/> Two		
<input type="checkbox"/> Three		District Project Goals
<input type="checkbox"/> Four		The project will serve to address overcrowding at the HS grade level.
<input type="checkbox"/> Five		
<input type="checkbox"/> Six		

Recommendation

Program Director - Program Operations _____ Date _____
 Corrado Minervini

Managing Director - Capital Planning _____ Date _____
 Gregory Voronov

Vice President - Construction Operations _____ Date _____
 Manuel DaSilva

EVP - Program Ops. & Strategic Planning _____ Date _____
 Andrew Yosha

Approval

Chief Executive Officer _____ Date _____
 Charles McKenna

**New Jersey Schools Development Authority
Project Charter - Milestones & Delivery Method**

Charter Date
09/06/17

District / Project Name:	Millville / Senior High School Addition Renovation
DOE # / Project #:	3230-050-13-0AEF

Project Milestones	Date
School Occupancy Date	Phased

DELIVERY METHOD	Design/Build
------------------------	---------------------

<u>Real Estate Services</u>	<u>Start</u>	<u>Est.</u>	<u>Act.</u>	<u>Finish</u>	<u>Est.</u>	<u>Act.</u>
Feasibility	05/22/13	<input type="checkbox"/>	<input checked="" type="checkbox"/>	07/31/13	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Site Investigations	05/22/13	<input type="checkbox"/>	<input checked="" type="checkbox"/>	07/31/13	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Site Acquisition	N/A	<input type="checkbox"/>	<input type="checkbox"/>	N/A	<input type="checkbox"/>	<input type="checkbox"/>
Relocation	N/A	<input type="checkbox"/>	<input type="checkbox"/>	N/A	<input type="checkbox"/>	<input type="checkbox"/>
Demolition	N/A	<input type="checkbox"/>	<input type="checkbox"/>	N/A	<input type="checkbox"/>	<input type="checkbox"/>
Early Site Package	TBD	<input type="checkbox"/>	<input type="checkbox"/>	TBD	<input type="checkbox"/>	<input type="checkbox"/>
Deed Restriction Required?	N/A	<input type="checkbox"/>	<input type="checkbox"/>	Date		
District Notified?	N/A	<input type="checkbox"/>	<input type="checkbox"/>			
Classification Exception Area?	N/A	<input type="checkbox"/>	<input type="checkbox"/>			
District Notified?	N/A	<input type="checkbox"/>	<input type="checkbox"/>			

Special Considerations

<u>Design:</u>	<u>Date</u>	<u>Est.</u>	<u>Act.</u>		<u>Est.</u>	<u>Act.</u>
Design Start (NTP)	05/01/14	<input type="checkbox"/>	<input checked="" type="checkbox"/>			
Design Restart (if applicable)	N/A	<input type="checkbox"/>	<input type="checkbox"/>			
	<u>Start</u>	<u>Est.</u>	<u>Act.</u>	<u>Finish</u>	<u>Est.</u>	<u>Act.</u>
Program Concept Phase	05/01/14	<input type="checkbox"/>	<input checked="" type="checkbox"/>	07/07/15	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Schematic Design	07/08/15	<input type="checkbox"/>	<input checked="" type="checkbox"/>	01/21/16	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Bridging Documents	02/12/16	<input type="checkbox"/>	<input checked="" type="checkbox"/>	10/14/16	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Design-Build Bid/Award	09/30/16	<input type="checkbox"/>	<input checked="" type="checkbox"/>	04/05/17	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Design-Build NTP	04/06/17	<input type="checkbox"/>	<input checked="" type="checkbox"/>	05/24/17	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Special Considerations

<u>Construction:</u>	<u>Date</u>	<u>Est.</u>	<u>Act.</u>
Construction Start (NTP)	12/07/17	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Substantial Completion (TCO)	08/29/22	<input checked="" type="checkbox"/>	<input type="checkbox"/>
School Occupancy Date	Phased	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Title Transfer	N/A	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Final Completion (C of O)	11/02/22	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Post Occupancy Walk Through	07/25/23	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Project Close-Out	10/04/23	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Special Considerations

The above schedule information is based upon the NJSDA's schedule for project completion consistent with the contract requirements for the design-build engagement. Adjustments to the Charter schedule may be made after review and approval of the design-builder awardee's proposed project schedule.

**New Jersey Schools Development Authority
Project Charter - Budget Variance**

Charter Date
09/06/17

District / Project Name: Millville / Senior High School Addition Renovation
DOE # / Project #: 3230-050-13-0AEF

Project Budget:

	Final Charter 4/5/17	Current Budget	VARIANCE Fav/(Unfav)
Grossing Factor:	1.55	1.55	
Gross Building Area (GSF):			
New	0	0	0
Addition	228,700	230,000	(1,300)
Renovation	54,950	58,000	(3,050)
Total Gross Area (GSF):	283,650	288,000	(4,350)
Design-Builder Costs			
Design	\$6,763,000	\$6,763,000	\$0
Building Costs	\$101,743,300	\$101,743,300	\$0
Demolition & Site Costs	\$5,946,700	\$5,946,700	\$0
E-Rate (If separately bid)	\$0	\$0	\$0
Cost Escalation	\$0	\$0	\$0
Design Contingency	\$0	\$0	\$0
Construction Contingency	\$5,000,000	\$5,000,000	\$0
Total Construction Costs	\$119,453,000	\$119,453,000	\$0
Pre-Development Costs:			
Consultant Services	\$185,000	\$185,000	\$0
Early Site Package	\$0	\$0	\$0
Land Acquisition	\$0	\$0	\$0
Relocation	\$0	\$0	\$0
Property Maintenance/Carry Costs	\$0	\$0	\$0
Total Pre-Development Costs	\$185,000	\$185,000	\$0
Other Costs:			
Design			
Design Services	\$2,160,000	\$2,160,000	\$0
SDA Design Studio Support	\$200,000	\$200,000	\$0
Project Management (SDA Staff)	\$1,626,000	\$1,626,000	\$0
PMF/CM	\$3,100,000	\$3,418,000	(\$318,000)
FF&E	\$4,300,000	\$4,300,000	\$0
Technology	\$4,700,000	\$4,700,000	\$0
Commissioning	(Included in DB Scope)	(Included in DB Scope)	\$0
Temporary Space	\$0	\$0	\$0
Other Costs	\$1,461,832	\$1,461,832	\$0
Total Other Costs	\$17,547,832	\$17,865,832	(\$318,000)
Other Funding Sources			
Rebates & Refunds	\$0	\$0	\$0
District Local Share Funds	\$0	\$0	\$0
Total Other Funding Sources	\$0	\$0	\$0
Total Project Budget	\$137,185,832	\$137,503,832	(\$318,000)
Funding from Prior Allocation	N/A	N/A	N/A
Funding from 2012 Capital Plan	\$137,185,832	\$137,503,832	(\$318,000)

Budget Variance Analysis:

Increase in CM fees to account for actual award amount plus 5% contingency.

Schedule Variance Analysis:

Resolution—6a.

Construction Manager Award and Approval of Revised Final Project Charter

District:	Millville School District
School:	Millville High School
Description:	Construction Management Services
Package No.:	ST-0046-M01
Estimated Fee:	\$3,100,000
Award:	\$3,255,000
Contractor:	Hall Construction Company, Inc.

Resolution

WHEREAS, the Operating Authority of the New Jersey Schools Development Authority (SDA or the Authority) requires that the Members of the Authority approve the award of consultant contracts greater than \$100,000 and revised final project charters; and

WHEREAS, the Millville High School project (Project) consists of additions and renovations to the existing Millville High School, a facility of 199,714 gross square feet located in the Millville School District; and

WHEREAS, on April 5, 2017, the Members of the Authority approved the final project charter and the award of a design-build construction contract to Hall Construction Company, Inc. (Hall) in the amount of \$114,453,000 for the Project; and

WHEREAS, on May 24, 2017, the notice-to-proceed with design phase services was issued to Hall; and

WHEREAS, management now is seeking Board approval to enter into a contract for construction management (CM) services; and

WHEREAS, a package for CM services was advertised as a “price” 40% and “other factors” 60% solicitation beginning June 27, 2017; and

WHEREAS, the details of the procurement process conducted by management are comprehensively set forth in the memorandum presented to the Board on this date and incorporated herein; and

WHEREAS, upon completion of the procurement process, the program operations director and contract management division recommend approval of a contract award in the amount of \$3,255,000 for construction management services for the Project to the highest ranked firm, GREYHAWK North America, LLC (GREYHAWK) and of the revised final project charter; and

WHEREAS, upon review, GREYHAWK, has confirmed that its price proposal is inclusive of all scope elements contained in the contract documents; and

WHEREAS, prior to execution, the contract and related documentation will be reviewed and approved by the SDA Division of Chief Counsel.

NOW, THEREFORE, BE IT RESOLVED, that the Members of the Authority hereby authorize and approve the award of a contract in the amount of \$3,255,000, to the firm with the highest final combined score, GREYHAWK North America, LLC, for construction management services and the revised final project charter as presented for the Millville High School project in the Millville School District.

BE IT FURTHER RESOLVED, that, prior to execution of the contract, the contract and related documentation will be reviewed and approved by the SDA Division of Chief Counsel.

BE IT FURTHER RESOLVED, that this resolution shall take effect immediately, but no action authorized herein shall have force and effect until 10 days, Saturdays, Sundays and public holidays excepted, after a copy of the minutes of the Authority meeting at which this resolution was adopted has been delivered to the Governor for his approval, unless during such 10 day period, the Governor shall approve same, in which case such action shall become effective upon such approval.

Attached: Memorandum, Construction Manager Award, (Package No. ST-0046-M01), Millville School District, Millville High School, dated September 6, 2017

Dated: September 6, 2017

APPROVAL OF AWARDS - SITE CONSULTANTS SERVICES - GP-0243-L01

**MEMORANDUM**

TO: Members of the Authority

FROM: Sean Murphy
Director, Procurement

Thomas Schrum
Managing Director, Program Operations

DATE: September 6, 2017

SUBJECT: Approval of Awards
Package No. GP-0243-L01
Site Consultant Services

INTRODUCTION

The NJSDA previously procured environmental task order services in 2003, 2008, 2011 and 2014 to provide for site feasibility investigation and environmental site closure services. Since the current task order contracts will expire in October 2017, the Members of the Authority are requested to approve the award of contracts to twelve firms thereby creating a new pool of firms with relevant experience and qualifications to successfully perform the required site consultant services. Specific work assignments under the contracts will be made by way of “task order” on an as needed basis. The term of agreement for these contracts is three years. For any assignment(s) accepted during the term of the agreement, the firm(s) will be allowed to complete the particular assignment(s), even if extending beyond the term of the agreement. Each of the twelve contracts will individually have a not-to-exceed amount of \$3,000,000.

Task order assignments under this engagement are contemplated to include predesign and site feasibility; environmental site review; early site development; site/civil planning and design; design-build construction administration; emergent projects; limited architectural and structural engineering and design services; and project closeout activities associated with school facilities projects. It is within the NJSDA’s discretion to issue any number of task orders to a site consultant during the term of the agreement. Task orders will be awarded pursuant to rotational assignments to pool members for performance of services on a time and materials not-to-exceed basis in accordance with the rates established by the NJSDA (see attached Exhibits A and B), with consideration given to the firms’: (1) capacity to undertake the assignment; (2) unique local municipality or school district experience; (3) specialized experience applicable to the assignment; (4) commitment to meet schedule requirements; (5) past performance; (6) assessment of potential conflicts of interest; and (7) previous awards on the contract, including the number and aggregate contract value, in an effort to equitably distribute the work.

Members of the Authority
Approval of Awards
Package No. GP-0243-L01
Site Consultant Services
September 6, 2017
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PROCUREMENT PROCESS

In accordance with NJSDA regulations, the NJSDA employed a two-step process for this procurement. The first step was to issue a Request for Qualifications and Proposals (RFQ/RFP) and then review all responses in order to shortlist the top twelve ranked firms. The second step was to interview the shortlisted firms with a minimum selection of six firms being recommended for award.

The RFQ/RFP was advertised beginning on June 8, 2017 on the NJSDA website, the New Jersey State website, and in selected newspapers for interested firms to participate in the bidding process. In addition, the advertisement was distributed to those firms that were pre-qualified with a minimum rating of \$5,000,000 in Civil Engineering (P005) or Environmental Engineering (P011) by both the Department of Treasury-Division of Property Management and Construction and the NJSDA.

A Selection Committee consisting of five NJSDA staff members was established.

Firms interested in submitting a proposal were required to send an e-mail giving Notice of Intent to Participate (NOI) by June 23, 2017. NOIs were received from forty-one (41) eligible firms. Responsive proposals were received from twenty-two (22) firms by July 14, 2017. The Qualifications and Technical Proposals were evaluated by the Selection Committee based on the following criteria:

- Firm's Experience in Providing the Scope of Services;
- Qualifications and Experience of Key Team Members;
- Qualifications and Experience of Proposed Licensed Site Remediation Professional;
- Firm's Qualifications and Experience in Land Development for Residential and Educational Purposes in New Jersey; and
- Firm's Approach to Managing the Contract.

Each Selection Committee member evaluated each Qualifications and Technical Proposal, assigning a raw score for each criterion on a scale of 0 to 10 as follows:

- Outstanding (9-10): depth and quality of response offers significant advantages.
- Superior (7-8): exceeds RFQ/RFP requirements with no deficiencies.
- Sufficient (5-6): meets RFQ/RFP requirements with no significant deficiencies.
- Minimal (3-4): meets RFQ/RFP requirements but contains some significant deficiencies.
- Marginal (1-2): comprehends intent of RFQ/RFP but contains many significant deficiencies.
- Unsatisfactory (0): requirements not addressed and lack of detail precludes adequate evaluation.

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Site Consultant Services
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Weighting factors were applied to each of the Selection Committee member's raw scores for each criterion to arrive at a total weighted score as indicated in Table 1 below:

TABLE 1

Criteria	Weighting Factor (Applied to Raw Score)	Maximum Weighted Points
Firm's Experience in Providing the Scope of Services	3.0	30
Qualifications and Experience of Key Team Members	3.0	30
Qualifications and Experience of Proposed Licensed Site Remediation Professional	1.0	10
Firm's Qualifications and Experience in Land Development for Residential and Educational Purposes in New Jersey	1.0	10
Firm's Approach to Managing the Contract	2.0	20
Total Possible Points		100

For each firm's Qualifications and Technical Proposal, the individual criteria scores awarded by a particular Selection Committee member were added together to calculate a score for that Qualifications and Technical Proposal. The maximum score for a Qualifications and Technical Proposal is 100. All of the scores awarded by the Selection Committee members to a particular firm's Qualifications and Technical Proposal were added together and averaged to arrive at a Final Qualifications and Technical Proposal Score for each firm. The responsive firms, their scores and ranks are listed in Table 2 below:

TABLE 2

Firm	Final Qualifications and Technical Proposal Score	Qualifications and Technical Proposal Rank
Louis Berger U.S., Inc.	71.700	1
Mott MacDonald, LLC	70.000	2
Dewberry Engineers, Inc.	69.400	3
Brinkerhoff Environmental Services, Inc.	68.000	4
GZA GeoEnvironmental, Inc.	62.300	5
Van Note-Harvey Associates, P.C.	61.900	6
E2 Project Management, LLC	60.600	7
CB&I Environmental & Infrastructure, Inc.	60.200	8
French & Parrello Associates, P.A.	60.000	9

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Package No. GP-0243-L01
Site Consultant Services
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Whitman	59.900	10
CDI-Infrastructure, LLC dba L.R. Kimball	58.800	11
Engineering & Land Planning Associates, Inc.	58.100	12
LAN Associates, Engineering, Planning, Architecture, Surveying, Inc.	56.200	13
Tectonic Engineering & Surveying Consultants	53.200	14
Remington & Vernick Engineers	51.800	15
Suburban Consulting Engineers, Inc.	46.300	16
Dresdner Robin Environmental Management, Inc.	44.500	17
Matrix New World Engineering, Land Survey & Landscape Architecture, P.C.	43.200	18
Yu & Associates, Inc.	42.900	19
Neglia Engineering Associates	42.500	20
Richard A. Alaimo Association of Engineers	39.400	21
TRC Environmental Corporation	35.700	22

The RFQ/RFP stipulated that a shortlist of the twelve (12) highest-ranked firms would be determined based on the Final Qualifications and Technical Proposal Scores. The shortlisted firms participated in interviews with the Selection Committee on August 9 and August 10, 2017. The interviews allowed the firms to expand and detail their firm and team experience with respect to NJSDA requirements for Site Consultant Services. The Selection Committee interviewed each of the shortlisted firms and evaluated each firm on Interview Criteria and Weighting Factors that were the same as those used in the evaluation of the Qualifications and Technical Proposals, as detailed above.

The individual criteria scores awarded by a particular Selection Committee member were added together to calculate an Interview Score for that firm. The maximum Interview Score is 100. All of the Interview Scores awarded to a particular firm by the Selection Committee members were added together and averaged to arrive at a Final Interview Score for each firm. The shortlisted firms, their scores and ranks are listed in Table 3 below:

TABLE 3

Firm	Final Interview Score	Interview Rank
Brinkerhoff Environmental Services, Inc.	74.000	1
Engineering & Land Planning Associates, Inc.	73.900	2
Dewberry Engineers, Inc.	73.400	3
Van Note-Harvey Associates, P.C.	69.900	4
Mott MacDonald, LLC	68.500	5
French & Parrello Associates, P.A.	67.200	6

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CB&I Environmental & Infrastructure, Inc.	67.100	7
E2 Project Management, LLC	65.200	8
CDI-Infrastructure, LLC dba L.R. Kimball	65.000	9
Whitman	63.300	10
Louis Berger U.S., Inc.	61.700	11
GZA GeoEnvironmental, Inc.	51.600	12

The Final Qualifications and Technical Proposal Score and the Final Interview Score assigned each shortlisted firm were added together and averaged to obtain the firm's Final Combined Score. The maximum Final Combined Score is 100. The Final Combined Scores and Final Rankings are listed in Table 4 below:

TABLE 4

Firm	Final Combined Score	Final Rank
Dewberry Engineers, Inc.	71.400	1
Brinkerhoff Environmental Services, Inc.	71.000	2
Mott MacDonald, LLC	69.250	3
Louis Berger U.S., Inc.	66.700	4
Engineering & Land Planning Associates, Inc.	66.000	5
Van Note-Harvey Associates, P.C.	65.900	6
CB&I Environmental & Infrastructure, Inc.	63.650	7
French & Parrello Associates, P.A.	63.600	8
E2 Project Management, LLC	62.900	9
CDI-Infrastructure, LLC dba L.R. Kimball	61.900	10
Whitman	61.600	11
GZA GeoEnvironmental, Inc.	56.950	12

Based on NJSDA staff review of the Final Combined Scores and Final Rankings, it was determined to select all twelve shortlisted firms for recommendation of award.

Per the terms of the RFQ/RFP, firms participating in this procurement must be prepared to provide services at standardized hourly rates, as set forth in RFQ/RFP and attached as Exhibit A to this memorandum, when awarded or assigned task orders under this engagement. In addition, the RFQ/RFP stated that the NJSDA would establish standardized fees for field investigation equipment and analytical services following the evaluation of Fee Proposals for same submitted with each firm's Qualifications and Technical Proposal. The Fee Proposals for all shortlisted firms, which had been kept separate and sealed, were opened on August 11, 2017. The fee schedule requested fully loaded billing rates for certain equipment and services. Following a review of the fees submitted by all shortlisted firms, NJSDA staff established uniform rates for the identified equipment and services. Following discussions with each of the selected firms, all

Members of the Authority
Approval of Awards
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twelve firms have agreed to these rates. The negotiated fully loaded billing rates are listed in Exhibit B to this memorandum.

RECOMMENDATION

The Members of the Authority are requested to approve the NJSDA contracting with the twelve firms listed in Table 4 at the rates set forth in Exhibits A and B to this memorandum. Each firm would enter into a contract for a not-to-exceed amount of \$3,000,000 over the three year term of the agreement.

Prior to execution of each contract, the contract and related documentation will be reviewed and approved by the NJSDA Division of Chief Counsel.

/s/ Sean Murphy
Sean Murphy, Director, Procurement

/s/ Thomas Schrum
Thomas Schrum, Managing Director, Program Operations

Reviewed and Recommended by: Andrew Yosha, EVP, Program Operations and Strategic Planning
Reviewed and Recommended by: Donald Guarriello, Vice President and Chief Financial Officer
Reviewed and Recommended by: Manuel Da Silva, Vice President, Construction Operations

EXHIBIT A**Standardized Hourly Rates**

Category	Staff Category	Hourly Rate
SENIOR PROFESSIONAL STAFF (more than 15 years relevant experience, license, firm practice leader)		
I	Principal Architect / Principal Environmental Specialist / Principal PE	\$200
I	Project Manager	\$175
I	Engineering Manager / Sr. Environmental Specialist	\$175
I	Licensed Professional Engineer – Sr. Geotechnical Engineer	\$175
I	Licensed Site Remediation Professional (LSRP) – Professional Geologist	\$175
I	Sr. Certified Industrial Hygienist (CIH) – Indoor Environmental Health	\$175
I	Sr. Risk Assessor / Toxicologist	\$175
I	Historical & Cultural Resources Specialist	\$150
I	Expert Testimony (Litigation Support, Depositions)	\$175
I	Expert Testimony (Court Defense)	\$200
MID-LEVEL SUPPORT STAFF (more than 10 years relevant experience)		
II	Field Project Manager / Project Environmental Specialist	\$150
II	Project Geologist / Hydrogeologist / Biologist / Ecologist / Project Engineer	\$150
II	LEED Specialist / Commissioning Specialist / E-Rate Specialist	\$150
II	Specifications Writer / QA/QC Specialist / Construction Administrator	\$150
II	Geotechnical Engineer / Civil Engineer / Structural Engineer	\$150
II	Plumbing - Fire Protection Engineer / HVAC Engineer / Electrical Engineer	\$150
II	Educational Planner	\$150
II	Project Architect/ Staff Planner / Traffic Engineer / Acoustic Specialist	\$150
II	Landscape Architect / Environmental Specialist	\$125
II	Licensed Professional Engineer / Geotechnical / Construction Admin.	\$150
II	Health & Safety Specialist	\$150
II	Project Scientist / Licensed Mold / ACM/Haz Mat Inspector	\$125
II	Risk Assessor / Toxicologist	\$125
II	Staff Architect	\$125
II	Cost Estimator / Scheduling Specialist	\$100
II	CAD / Draftsperson	\$95
TECHNICAL STAFF (less than 10 years relevant experience)		
III	Environmental Scientist / Environmental Staff	\$105
III	Geologist / Hydrogeologist	\$105
III	Data Validation Chemist	\$105
III	Site Engineer (EIT) / Demolition Oversight / CM	\$105
III	Health & Safety Personnel	\$105
III	Haz Mat Sampling Technician	\$95
III	Biologist - Ecologist	\$105
III	Administrative / Clerical	\$65
III	Field Sampling Personnel – Noise / Traffic / Air Data Collection	\$95

EXHIBIT B

Standardized Fee Schedule for Field Investigation Equipment and Analytical Services

Field Equipment and Laboratory Proposed Rates

Health & Safety - Monitoring Equipment

- Photoionization Detector
- LEL/O2 Meter - Combustible Gas Meter
- Portable Dust Monitor
- Stationary Perimeter Dust Monitoring

Daily	Weekly	Monthly	Per Unit
\$75	\$300	\$900	
\$50	\$200	\$600	
\$75	\$300	\$900	
\$150	\$600	\$1,800	

Health & Safety Consumables (disposal PPE)

Daily	Weekly	Monthly	Per Unit
			\$50

Soil Sampling and Miscellaneous Investigation Equipment

- Geoprobe/Direct Push Equipment and Operator
- Concrete Coring Device
- Backhoe and Operator (test pits/trenches) - Case 580 or Equivalent
- Excavator and Operator (test pits/trenches) - Cat 235 or Equivalent
- 55-Gallon DOT Approved Containers
- Geophysical Survey (multiple instruments)
- Field Vehicle
- High Lift (for access to inspect and/or collect haz mat samples)
- Third Party Compaction Testing and Reporting (including densimeter)

Daily	Weekly	Monthly	Per Unit
\$1,600	\$6,400	\$19,200	
\$300	\$1,200	\$3,600	
\$1,500	\$6,000	\$18,000	
\$2,500	\$10,000	\$30,000	
			\$35
\$2,200	\$8,800	\$26,400	
\$90	\$360	\$1,080	
\$600	\$2,400	\$7,200	
\$475	\$1,900	\$5,700	

Groundwater Sampling and Hydrogeologic Investigation Equipment

- Water Level Indicator
- Oil/Interface Probe
- Field Parameter Measurement Equipment (SpC, Temp, DO, eH)
- Monitoring Well Sampling Equipment
- Air Sampling Canister for TO+15 (Summa)

Daily	Weekly	Monthly	Per Unit
\$25	\$100	\$300	
\$50	\$200	\$600	
\$100	\$400	\$1,200	
\$250	\$1,000	\$3,000	

Laboratory Analyses (normal two week turnaround, by current NJDEP Approved Method)

- Total Organics in Air (TO+15) including Summa Air Sampling Canister
- Extractable Petroleum Hydrocarbons in Soil
- Naphthalene, 2-methylnaphthalene in Soil Contingency
- TCL VOCs in Soil/GW including Library Search
- TCL SVOCs in Soil/GW including Library Search
- TAL Metals in Soil/GW
- Hexavalent Chromium in Soil/GW
- Organochlorine Pesticides/PCBs in Soil/GW
- RCRA Characteristics
- Full TCLP
- Full SPLP
- TCLP for Lead only
- TCLP VOCs
- ACM by PCM
- ACM by PLM
- ACM by TEM
- Lead in Drinking Water
- Radon

Per Unit	24 hours	48 hours	1 week
\$200	\$400	\$300	\$250
\$90	\$180	\$135	\$113
\$105	\$210	\$158	\$131
\$105	\$210	\$158	\$131
\$180	\$360	\$270	\$225
\$115	\$230	\$173	\$144
\$50	\$100	\$75	\$63
\$125	\$250	\$188	\$156
\$85	\$170	\$128	\$106
\$650	\$1,300	\$975	\$813
\$650	\$1,300	\$975	\$813
\$40	\$80	\$60	\$50
\$110	\$220	\$165	\$138
\$15	\$30	\$23	\$19
\$15	\$30	\$23	\$19
\$40	\$80	\$60	\$50
\$25	\$50	\$38	\$31
\$20	\$40	\$30	\$25

Geotechnical Analyses

	Per Unit
Mobilization	\$500
Standard Penetration Testing (per hour)	\$300
Atterberg Limit Analysis	\$75
Sieve Analysis	\$65
Moisture Content	\$15

Monitoring Well Installation

	Per Unit
Mobilization	\$600
Temporary Pre-Packed Small Diameter Monitoring Wells (depth 20 ft.)	\$1,500
2-in. dia. PVC Monitoring Wells (10 ft. screen, stickup, depth 20 ft.)	\$2,500
Rock Coring (75 ft. continuous, diamond core)	\$6,500
Bedrock Monitoring Well Installation (assume 75 ft. well)	\$6,500
Well Development (per hour)	\$250
Monitoring Well Abandonment	\$750
Flush Mount Protective Covers	\$300
Permits	\$250

Survey

	Per Unit
Monitoring Well Certification Forms A and B	\$200
2-Person Crew	\$1,500
3-Person Crew	\$2,200
Permanent Monument	\$310
Temporary Monument	\$150

Resolution—6b.

Approval of Award
Package No. GP-0243-L01
Site Consultant Services

WHEREAS, the Operating Authority of the New Jersey Schools Development Authority (SDA or the Authority), adopted by the Board on December 1, 2010, requires that the Members of the Authority approve the SDA's award of contracts for the provision of professional services; and

WHEREAS, in 2003, 2008, 2011 and 2014, the SDA entered into contracts with several firms for the procurement of environmental task order services and to provide for site feasibility investigation and environmental site closure services; and

WHEREAS, the current task order contracts will expire in October 2017; and

WHEREAS, SDA executive management has determined it reasonable and appropriate to seek Board approval to award contract awards to twelve firms thereby creating a new pool of firms with relevant experience and qualifications to successfully perform the required site consultant services; and

WHEREAS, the term of agreement for each of these contracts shall be for a three year period and each of the twelve individual contracts shall have a not-to-exceed amount of \$3,000,000; and

WHEREAS, the recommendation to award presented by executive management follows a procurement procedure conducted in accordance with applicable SDA regulations as described in comprehensive detail in the memorandum presented to the Board on this date; and

WHEREAS, prior to execution, the contract and related documentation will be reviewed and approved by the SDA Division of Chief Counsel.

NOW, THEREFORE, BE IT RESOLVED, that the Members of the Authority hereby authorize and approve the award of contracts for site consultant services (GP-0243-L01) consistent with the provisions of the memorandum presented to the Board on this date and the exhibits appended thereto.

BE IT FURTHER RESOLVED, that prior to execution, each contract and related documentation shall be reviewed and approved by the SDA Division of Chief Counsel.

BE IT FURTHER RESOLVED, that this resolution shall take effect immediately, but no action authorized herein shall have force and effect until 10 days, Saturdays, Sundays and public holidays excepted, after a copy of the minutes of the Authority meeting at which this resolution was adopted has been delivered to the Governor for his approval, unless during such 10 day period, the Governor shall approve same, in which case such action shall become effective upon such approval.

Attached: Memorandum, Approval of Award, Package No. GP-0234-L01, Site Consultant Services, dated September 6, 2017

Dated: September 6, 2017

CHANGE ORDER - TERMINAL CONSTRUCTION CORPORATION



STATE OF NEW JERSEY

SCHOOLS DEVELOPMENT AUTHORITY

32 EAST FRONT STREET
P.O. BOX 991
TRENTON, NJ 08625-0991
609-858-5325

MEMORANDUM

TO: Members of the Authority

FROM: Thomas Schrum
Managing Director, Program Operations

DATE: September 6, 2017

SUBJECT: Change Order No. 3 – Terminal Construction Corporation

COMPANY NAME:	Terminal Construction Corporation
DISTRICT:	City of Trenton
CONTRACT NO:	WT-0022-B01
CM:	Heery International, Inc.
SCHOOL NAME:	Trenton Central High School
CHANGE ORDER NO.:	3
REASON:	Acceleration
AMOUNT:	\$1,000,000
CONTRACT STATUS:	28.6% Paid to Date against the Current Contract Value
ORIGINAL OCCUPANCY	
DATE:	September 4, 2019
ANTICIPATED OCCUPANCY	
DATE:	September 5, 2018

INTRODUCTION

I am writing to advance a recommendation for approval by the Members of the Authority for Change Order No. 3 in the amount of \$1,000,000 for services that will significantly revise the Contractual Substantial Completion date for the project. Pursuant to the NJSDA Operating Authority adopted by the Board on December 1, 2010, as amended March 7, 2012, a change order which singularly exceeds \$500,000 or singularly or in the aggregate is greater than 10% of the contract value requires approval by the Members of the Authority. This change order exceeds \$500,000.

BACKGROUND

The new Trenton Central High School (TCHS) will be an approximately 374,000 square-foot facility that will educate 1,850 students in grades ten through twelve in the Trenton School District.

Members of the Authority
Change Order No. 3 – Terminal Construction Corporation
District – Trenton Central High School
September 6, 2017
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On March 2, 2016, the Members of the Authority approved the Final Project Charter and the award of a Design-Build Construction contract to Terminal Construction Corporation in the amount of \$115,950,000, with a Contractual Substantial Completion date of June 2, 2019.

REASON FOR CHANGE

This Change Order will support delivery of the new Trenton Central High School facility a full year earlier than originally anticipated.

The change order shall modify the Contractual Substantial Completion date by 291 calendar days, adjusting from the current, original date of June 2, 2019 to a revised Contractual Substantial Completion date of August 15, 2018. In order to accomplish this, the Design Builder, Terminal Construction Corporation (Terminal) shall increase the Labor Hours of the trade workforce and shall provide such workforce during alternate, premium shifts as necessary. The Change Order represents compensation to Terminal for these adjustments.

During the ongoing advancement of construction work to provide the Trenton School District with an educationally appropriate high school facility replacing the prior building, the students are being educated in swing space leased by the NJSDA. While the swing space has been outfitted by the NJSDA to provide educationally satisfactory temporary space, the students and faculty are dispersed among several locations that present logistical challenges to the District. In addition, being in separate buildings detracts from an esprit de corps and runs counter to the normal high school experience.

Importantly, the adjusted Substantial Completion date shall enable Trenton Central High School students to occupy the new state-of-the-art facility one year earlier than originally planned. In turn, the lease for the temporary space can also conclude one year earlier than originally anticipated, resulting in a favorable impact to the project budget of \$658,240.00. Further, the NJSDA will be able to reduce the overall duration and budgeted dollar value for ongoing Construction Management services in addition to the saved rental costs. For these reasons, the NJSDA CEO is recommending approval of this Change Order by the Members of the Authority.

The NJSDA has reviewed Terminal's initial adjusted schedule and has found it reasonable. Prior to final approval of the change order, the NJSDA will conduct additional due diligence to assure itself of Terminal's ability to meet this aggressive schedule. All documents supporting this change order have been reviewed by the associated NJSDA project team members as well as the Program Director, Deputy Program Director, and the Contract Management Division (CMD) for adherence to current NJSDA policy and procedures. All reviewing NJSDA staff members,

Members of the Authority
 Change Order No. 3 – Terminal Construction Corporation
 District – Trenton Central High School
 September 6, 2017
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including CMD, have determined that the effort is justified and that the amount of \$ 1,000,000 is reasonable and appropriate.

CALCULATIONS

a.	Original Contract Amount	\$	115,950,000
b.	Change Orders to Date (excluding proposed change order)	\$	1,591,871
c.	Proposed Change Order Amount	\$	1,000,000
d.	Total Change Orders to Date including this Change Order (Total of Line (b.) and Line (c.))	\$	2,591,871
e.	Percentage Change to Original Contract (Line (d.) represents a percent of Line (a.))		2.2%
f.	Proposed Adjusted Contract Price (Line (a.) plus Line (d.))	\$	118,541,871

RECOMMENDATION

The Members of the Authority are requested to approve Change Order No. 3 in the amount of \$1,000,000 for services that will support a revised Contractual Substantial Completion date to August 15, 2018. In accordance with the Operating Authority adopted by the Board on December 1, 2010, as amended March 7, 2012, any change order which singularly exceeds \$500,000 or singularly or when aggregated with all prior change orders is greater than 10% of the contract value requires approval by the Members of the Authority. This change order exceeds \$500,000.

/s/ Thomas B. Schrum

Thomas B. Schrum, Managing Director, Program Operations

Reviewed and Recommended by: Manuel Da Silva, Vice President, Construction Operations
 Prepared and Recommended by: Andrew Oakley, Deputy Program Director, Program Operations

Resolution—6c.

Approval of Change Order No. 3, Terminal Construction Corporation

COMPANY NAME:	Terminal Construction Corporation
DISTRICT:	City of Trenton
CONTRACT NO.:	WT-0022-B01
CM:	Heery International, Inc.
SCHOOL NAME:	Trenton Central High School
CHANGE ORDER NO.:	3
REASON:	Acceleration
AMOUNT:	\$1,000,000
CONTRACT STATUS:	28.6% Paid to Date against the Current Contract Value
ORIGINAL OCCUPANCY DATE:	September 4, 2019
ANTICIPATED OCCUPANCY DATE:	September 5, 2018

Resolution

WHEREAS, the Operating Authority of the New Jersey Schools Development Authority (SDA or the Authority) provides that a change order that singularly exceeds \$500,000 or singularly or in the aggregate is greater than 10% of the contract value requires approval by the Members of the Authority; and

WHEREAS, the new Trenton Central High School (TCHS) will be an approximately 374,000 square-foot facility that will educate 1,850 students in grades ten through twelve in the Trenton School District; and

WHEREAS, in March 2016, the Members of the Authority approved the final project charter and award of a design-build construction contract to Terminal Construction Corporation in the amount of \$115,950,000, with a contractual substantial completion date of June 2, 2019; and

WHEREAS, Change Order No. 3 presented for Board approval on this date, will support delivery of the new TCHS facility a full year earlier than originally anticipated; and

WHEREAS, as proposed, Change Order No. 3 will modify the contractual substantial completion date by 291 calendar days, adjusting the current, original date of June 2, 2019 to a revised contractual substantial completion date of August 15, 2018 and will provide additional compensation to the design-builder to enable this adjustment; and

WHEREAS, acceleration of the construction schedule will facilitate the earlier occupation by TCHS students of the new facility, a facility more conducive to the small learning community educational program structure established by the District; and

WHEREAS, the accelerated occupation of the new facility by TCHS students will result in a favorable impact to the project budget resulting from avoided temporary facility lease expenses and construction management services and, for this reason, the SDA chief executive officer recommends its approval by the Board; and

WHEREAS, all documents supporting this change order have been reviewed by the associated SDA project team members as well as the program director and deputy director, and the contract management division (CMD) for adherence to current SDA policy and procedures and all reviewing SDA staff members have determined that the effort as proposed and recommended by the SDA chief executive officer is justified and that the amount of \$1,000,000 is reasonable and appropriate; and

WHEREAS, prior to final approval of Change Order No. 3, SDA will conduct additional due diligence in an effort to ascertain the design-builder's ability to meet the aggressive schedule proposed; and

WHEREAS, Change Order No. 3 requires approval by the Members of the Authority as it is in an amount in excess of \$500,000.

NOW, THEREFORE, BE IT RESOLVED, that the Members of the Authority hereby authorize SDA management to proceed with discussions and conduct due diligence to assess the viability of a revised schedule and contractual substantial completion date for the Trenton Central High School project.

BE IT FURTHER RESOLVED, that, upon successful completion of the discussion and due diligence process for the Trenton Central High School project, the Members of the Authority hereby authorize and approve the issuance of Change Order No. 3, as proposed by the SDA chief executive officer in the amount of \$1,000,000, for services that will support a revision of the contractual substantial project completion date consistent with the provisions of the memorandum presented to the Board on this date and incorporated herein.

Attached: Memorandum, Terminal Construction Corporation, Contract No. WT-0022-B01, Change Order No. 3, Trenton Central High School, Trenton School District, dated September 6, 2017
Dated: September 6, 2017

MONTHLY REPORTS
(For Informational Purposes)

ACTIVE PROJECTS STATUS REPORT



STATE OF NEW JERSEY
SCHOOLS DEVELOPMENT AUTHORITY

MEMORANDUM

TO: Members of the Authority

FROM: Gregory Voronov
Managing Director

DATE: September 6, 2017

SUBJECT: Active Project Status Report
(For Informational Purposes Only)

The 1st section of the report includes an Activities Summary of projects identified for advancement in the Authority's Capital Plans.

The 2nd part of the report displays project completion milestones for all other active major capital projects and emergent projects for which a contract for construction has been awarded.



2011 & 2012 Portfolio Projects Activities Summary

as of 8/22/17

2011 Portfolio Projects - sorted by District

1

District	Project	Grade Alignment	FES Capacity	Max. Capacity	Total Estimated Cost (millions)	Design Status	Advancement Status	Projected Construction Advertisement Date*
Bridgeton	Buckshutem ES	K-8	581	645	\$23.3	Kit of Parts/ Design-Build	School occupied Sep. 2016. (Bock)	5/31/13
Bridgeton	Quarter Mile Lane ES	PK-8	731	795	\$39.0	Kit of Parts/ Design-Build	Award for D-B approved Oct. 2013 Board. (Bock)	5/31/13
Elizabeth	Frank J. Cicarell Academy (Academic HS)	9-12	1,091	1,284	\$64.1	Existing Design	School occupied Sep. 2016. (Patock)	12/8/11 7/11/12
Jersey City	Patricia M. Noonan ES (ES 3)	PK-5	778	848	\$54.0	Kit of Parts/ Design-Build	Award for D-B approved May 2013 Board. (Dobco, Inc.)	6/25/12 2/25/13
Jersey City	PS 20	K-5	628	698	\$49.3	Existing Design	School occupied Sep. 2016. (Dobco, Inc.)	4/17/12 3/6/13
Long Branch	Catrambone ES	PK-5	794	867	\$40.0	Existing Design	School occupied Sep. 2014. (Terminal Construction)	12/20/11
New Brunswick	Redshaw ES	PK-5	906	990	\$51.2	Kit of Parts/ Design-Build	School occupied Jan. 2015. (Hall Construction)	5/29/12
Newark	Oliver St. ES	PK-8	848	932	\$73.6	Kit of Parts/ Design-Build	School occupied May 2016. (Epic Management)	6/27/12 11/29/12
Paterson	Dr. Hani Awadallah ES (Marshall St. ES)	K-8	650	722	\$55.2	Existing Design	School occupied Sep. 2016. (Dobco, Inc.)	6/13/12 2/12/13
Paterson	PS 16	PK-8	641	705	\$62.4	Kit of Parts/ Design-Build	School occupied Sep. 2016. (Hall Construction)	3/27/12 8/28/13
West New York	Harry L. Bain PS 6	PK-6	736	814	\$16.8	Design-Bid-Build	Construction Contract approved Apr. 2016 Board. (Paul Otto)	2/27/12 12/29/15

*PLEASE NOTE - Dates in the Past are ACTUAL. Includes Advertisement dates for Early Site Preparation Construction & School Construction where applicable.
 NOTE # 1 - Estimated Costs, Grade Alignment and Capacity are based upon approved Project Charters where applicable. For projects without an approved charter, Estimated Costs, Grade Alignment and Capacity are based upon Planning Assumptions.
 Recommendations of DOE/SDA/District Working Groups may impact this information in the future.



2011 & 2012 Portfolio Projects Activities Summary

as of 8/22/17

2012 Portfolio Projects - sorted by District

1

District	Project	Grade Alignment	FES Capacity	Max. Capacity	Total Estimated Cost (millions)	Design Status	Advancement Status	Projected Construction Advertisement Date*
Gloucester City	Elementary/Middle School	4-8	687	763	\$65.3	Kit of Parts/ Design-Build	Award for D-B approved Jul. 2014 Board. (Terminal Construction)	3/4/14
Keansburg	Caruso ES	K-4	758	842	\$50.9	Kit of Parts/ Design-Build	School occupied Sep. 2016. (Hall Construction)	10/20/11 6/27/13
Keansburg	Port Monmouth Road School	PK	318	318	\$25.8	Design-Bid-Build	Revised Planning Charter approved Dec. 2016 Board.	TBD
New Brunswick	Robeson ES	PK-5	823	893	\$47.1	Kit of Parts/ Design-Build	Award for D-B approved Sep. 2015 Board. (Hall Construction)	4/22/15
Newark	Elliot Street ES	PK-8	848	932	\$46.7	Kit of Parts/ Design-Build	School occupied Jan. 2016. (Hall Construction)	12/27/12
Newark	South Street ES	PK-8	597	657	\$69.9	Kit of Parts/ Design-Build	Award for D-B approved Oct. 2015 Board. (Bock)	6/28/13 6/29/15
Passaic	Dayton Ave. Campus	PK-8	2,741	2,997	\$209.5	Kit of Parts/ Design-Build	Advertisement for D-B 6/13/17. Proposals due Oct. 2017.	6/13/17
Phillipsburg	High School	9-12	1,846	2,172	\$127.5	Existing Design	School occupied Sep. 2016. (Epic Management)	9/27/12
West New York	Memorial HS	9-12	1,859	2,194	\$16.0	Alternative Delivery (acquisition) & Renovation	Acquisition of Existing St. Joseph's HS complete. Renovation work delegated to District via Grant.	n/a

***PLEASE NOTE** - Dates in the Past are ACTUAL. Includes Advertisement dates for Early Site Preparation Construction & School Construction where applicable.
NOTE # 1 - Estimated Costs, Grade Alignment and Capacity are based upon approved Project Charters where applicable. For projects without an approved charter, Estimated Costs, Grade Alignment and Capacity are based upon Planning Assumptions. Recommendations of DOE/SDA/District Working Groups may impact this information in the future.

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2011 & 2012 Portfolio Projects Activities Summary

as of 8/22/17

2012 Portfolio Projects (Educational Priority that require further conversations with District & 2013 Amended Projects) - sorted by District

1								
District	Project	Grade Alignment	FES Capacity	Max. Capacity	Total Estimated Cost (millions)	Design Status	Advancement Status	Projected Construction Advertisement Date*
East Orange	George Washington Carver ES	PK-5	470	512	\$42.0	Kit of Parts/ Design-Build	Award for D-B approved Jun. 2017 Board. (Dobco)	4/26/16 1/20/17
Elizabeth	New ES @ Halloran PS #22 ES Site	2-8	860	956	\$55.3	Kit of Parts/ Design-Build	Award for D-B approved Nov. 2014 Board. (Torcon)	6/9/14
Garfield	James Madison ES	K-5	275	305	\$29.7	Existing Design	Award for GC approved Oct. 2015 Board. (Brockwell & Carrington)	2/19/14 6/30/15
Harrison	New ES	PK - 1	392	432	\$36.1	Kit of Parts/ Design-Build	Award for D-B approved Nov. 2016 Board. (Brockwell and Carrington)	11/10/15 7/13/16
Irvington	Madison Avenue ES	PK-5	463	504	\$35.4	Kit of Parts/ Design-Build	Award for D-B approved Dec. 2016 Board. (Bock)	11/19/15 8/16/16
Millville	Senior HS Addition/Renovation	HS	2,026	2,391	\$110.0	Design-Build	Award for D-B approved Apr. 2017 Board. (Hall Construction)	9/30/16
Passaic	New ES @ Leonard Place	K-5	628	698	\$55.9	Kit of Parts/ Design-Build	Award for D-B approved Dec. 2015 Board. (Dobco, Inc.)	8/13/15
Paterson	New MS @ Union Ave.	6-8	996	1107	\$112.9	Design-Build	Preliminary Charter approved Apr. 2015 Board.	3/2/17 1 QTR 18
Pemberton	Denbo ES	PK-5	846	930	\$62.0	Design-Build	Preliminary Charter approved Jul. 2016 Board. ESP award approved Apr. 2017 Board.	3/1/17 3 QTR 17
Perth Amboy	High School	HS	2,800	3,304	\$234.4	Design-Build	Preliminary Charter approved Jun. 2016 Board.	4 QTR 17
Perth Amboy	Seaman Avenue ES	K-5	724	804	\$56.8	Kit of Parts/ Design-Build	Award for D-B approved Jul. 2016 Board. (Epic Management).	2/3/16
Plainfield	New Woodland ES	K-5	756	839	\$56.9	Kit of Parts/ Design-Build	Preliminary Charter approved Sep. 2016 Board.	3 QTR 17
Union City	New Grade 7 to 9 School	7-9	756	840	\$64.2	Kit of Parts/ Design-Build	Preliminary Charter approved Mar. 2017 Board.	4 QTR 18
Vineland	Lincon Ave. MS (New MS)	6-8	562	624	\$49.8	Kit of Parts/ Design-Build	Award for D-B approved Jan. 2016 Board. (Bock)	9/24/15

*PLEASE NOTE - Projected Construction Advertisement Date reflects the first construction activity for the Project. Dates in the Past are ACTUAL.
 NOTE # 1 - Estimated Costs, Grade Alignment and Capacity are based upon approved Project Charters where applicable. For projects without an approved charter, Estimated Costs, Grade Alignment and Capacity are based upon Planning Assumptions. Recommendations of DOE/SDA/District Working Groups may impact this information in the future.



2011 & 2012 Portfolio Projects Activities Summary

as of 8/22/17

2012 Portfolio Projects (Facilities Deficiencies) - sorted by District

1								
District	Project	Grade Alignment	FES Capacity	Max. Capacity	Total Estimated Cost (millions)	Design Status	Advancement Status	Projected Construction Advertisement Date*
Camden	High School	9-12	1,244	1,468	\$132.7	Design-Build	Preliminary Charter approved Oct. 2016 Board. ROA for Demolition approved Aug.-17 Board.	6/9/17 TBD
Hoboken	Demarest ES	ES	TBD	TBD	TBD	TBD	Substitution of Demarest ES approved Jul. 2017 Board.	TBD
Orange	Cleveland St. ES	PK-6	306	336	\$24.3	Design-Bid-Build	Preliminary Charter approved Mar. 2017 Board.	2/21/17 TBD
Orange	High School	9-12	1,440	1,694	\$46.2	Design-Bid-Build	Planning Charter approved Jan. 2017 Board.	TBD
Trenton	Central HS	9-12	1,850	2,176	\$155.4	Design-Build	Award for D-B approved Mar. 2016 Board. (Terminal)	12/19/14 9/29/15

*PLEASE NOTE - Projected Construction Advertisement Date reflects the first construction activity for the Project. Dates in the Past are ACTUAL.
 NOTE # 1 - Estimated Costs, Grade Alignment and Capacity are based upon approved Project Charters where applicable. For projects without an approved charter, Estimated Costs, Grade Alignment and Capacity are based upon Planning Assumptions.
 Recommendations of DOE/SDA/District Working Groups may impact this information in the future.



Active Project Status Report Status as of 8/1/2017

Major Capital Projects - With Contract for Building Construction Awarded

#	District	Project Name	Project Scope	Project Status	Substantial Completion	Status Substantial Completion	School Opening	Status of School Opening	Total Estimated Project Cost
1	Bridgeton	Quarter Mile Lane ES	Addition/Renovation	Substantial Completion	Apr-17	Achieved	Sep-17	On-target	\$ 39,043,619
2	East Orange	New GW Carver ES	New Construction	Design-Build Design Phase	4Q 2019	On-target	1Q 2020	On-target	\$ 41,179,670
3	Elizabeth	New ES	New Construction	Construction	3Q 2017	On-target	Sep-17	On-target	\$ 55,312,580
4	Garfield	New James Madison ES	New Construction	Construction	2Q 2018	On-target	Sep-18	On-target	\$ 29,650,092
5	Harrison	New Elementary School	New Construction	Design-Build Design Phase	2Q 2019	On-target	Sep-19	On-target	\$ 36,115,640
6	Irvington	New Madison Ave ES	New Construction	Construction	2Q 2019	On-target	Sep-19	On-target	\$ 38,589,795
7	Millville	Millville Senior High School	Addition/Renovation	Design-Build Design Phase	3Q 2022	On-target	Phased	On-target	\$ 137,185,832
8	New Brunswick	Paul Robeson Community ES	Addition/Renovation	Construction	2Q 2018	On-target	Sep-18	On-target	\$ 47,012,849
9	Newark	South Street ES	New Construction	Construction	2Q 2018	On-target	Sep-18	On-target	\$ 69,876,694
10	Passaic City	New ES at Leonard Place	New Construction	Construction	3Q 2018	On-target	Sep-18	On-target	\$ 55,884,039
11	Perth Amboy	New Seaman Ave ES	New Construction	Design-Build Design Phase	1Q 2019	On-target	Sep-19	On-target	\$ 56,435,971
12	Trenton	New Central HS	New Construction	Construction	2Q 2019	On-target	Sep-19	On-target	\$ 155,404,000
13	Vineland	Lincoln Road MS (New Middle School)	New Construction	Construction	2Q 2018	On-target	Sep-18	On-target	\$ 49,787,025
14	West New York	Harry L. Bain ES	Renovation	Construction	3Q 2017	On-target	Sep-17	On-target	\$ 16,848,500



**Active Project Status Report
Status as of 8/1/2017**

Emergent Projects - With Contract for Construction Awarded

#	District	Project Name	Project Scope	Project Phase	Substantial Completion	Status Substantial Completion	Final Completion	Status of Final Completion	Total Estimated Project Cost
1	Camden City	Cramer ES	Structural Repairs	GC TO w/ Design	4Q 2017	On-Target	4Q 2017	On-Target	\$ 1,932,429
2	Irvington	Irvington HS	HVAC & Roofing	Construction	May-16	Achieved	Jul-17	Achieved	\$ 6,526,284
3	Paterson	New Roberto Clemente	HVAC & Corrective Work	GC TO w/ Design	1Q 2019	On-Target	2Q 2019	On-Target	\$ 2,528,884
4	Salem City	Salem MS	Structural Ceiling Repairs	GC TO w/ Design	1Q 2018	On-Target	2Q 2018	On-Target	\$ 2,330,169
2	Trenton	Hedgepeth-Williams School	Domestic Wate Line Replacement	Construction	Dec-16	Achieved	Jul-17	Achieved	\$ 2,153,476
3	Vineland	High School South	HVAC	Construction	Oct-16	Achieved	3Q 2017	On-Target	\$ 13,652,573

7

PROJECT CLOSEOUT STATUS REPORT



STATE OF NEW JERSEY

SCHOOLS DEVELOPMENT AUTHORITY

32 EAST FRONT STREET
P.O. BOX 991
TRENTON, NJ 08625-0991
609-858-5395

To: Members of the Authority

From: /s/ Ayisha Cooper, Research Specialist

Date: September 6, 2017

Subject: Project Close-Out Status Report

The attached report, provided by the Special Projects Division, shows a listing of all SDA managed Capital and Emergent projects which have achieved school occupancy but have not yet been contractually and administratively closed. The listing further details projects which have achieved project transfer to the district, but also have outstanding open contracts. Additionally, we have included a running total of all school facilities projects, health and safety contracts, and suspended design contracts which have been closed.

We continue to advance projects and contracts through the close-out process. The following project has been transferred since the last Board Meeting:

Year of Occupancy	Project #	Project Type	District	School	Status
2016	4010-N09-04-00HP	Capital Plan	Paterson	New Public School #16	Transferred



SPECIAL PROJECTS DIVISION					
PROJECT STATUS REPORT - As of August 1, 2017					
Year of Occupancy	DOE #	School	Disposition	School Transfer Date	Outstanding Issues Preventing Complete Close-out
Bridgeton					
2016	0540-050-13-0ACN	Buckshutem Road Elementary School			
Burlington City					
2007	0600-020-01-0957	New High School	Project Transferred	12/29/11	Open contract(s) - Legal matter pending
Camden					
2007	0680-140-01-0939	Octavius V. Catto Community School - Demonstration Project	Project Transferred	01/09/12	Open contract(s) - Pending audit completion
2009	0680-350-01-0938	HB Wilson Elementary School	Project Transferred	04/14/10	Open contract(s)
2009	0680-190-01-0927	Dudley Elementary School	Project Transferred	02/06/12	Open contract(s)
2011	0680-245-01-0930	Morgan Village Academy	Project Transferred	02/25/13	Open contract(s) - Legal matter pending
Cumberland					
2009	0997-030-02-0926	Cumberland Regional High School	Project Transferred	06/25/10	Open contract(s) - Legal matter pending
East Orange					
2009	1210-150-01-1178	Cicely Tyson School of Performing and Fine Arts - Demonstration Project	Project Transferred	12/01/09	Open contract(s) - Pending audit completion
Egg Harbor City					
2010	1300-X01-04-0ADY	New Middle School	Project Transferred	01/01/12	Open contract(s)
Egg Harbor Township					
2011	1310-005-04-0AEB	Egg Harbor Township High School			
Elizabeth					
Legacy	1320-X06-01-0866	#30 Ronald Reagan Academy	Project Transferred	07/09/12	Open contract(s) - Legal matter pending
2013	1320-240-03-0339	Victor Mravlag Elementary School # 21			
2016	1320-x07-01-0867	Frank J. Cicarell Academy (New Academic HS)			
Garfield					
2007	1700-N01-02-0114	Garfield Middle School	Project Transferred	06/25/09	Open contract(s) - Legal matter pending
Gloucester City					
Legacy	1770-160-01-0245	Cold Springs Elementary School	Project Transferred	06/05/09	Open contract(s)
Harrison					
2007	2060-X01-01-0832	New Harrison High School	Project Transferred	10/23/12	Open contract(s)
Jersey City					
Legacy	2390-N01-99-0227	New Elementary School #3 (Frank R. Conwell Elementary School #3)	Project Transferred	12/19/15	Open contract(s) - Legal matter pending
Legacy	2390-N02-99-0228	Jersey City Middle School # 4 (Frank R. Conwell Middle School #4)	Project Transferred	12/19/15	Open contract(s) - Legal matter pending
2007	2390-N03-99-0147	Heights Middle School #7			
2016	2390-190-01-0581	New Public School #20			

SPECIAL PROJECTS DIVISION					
PROJECT STATUS REPORT - As of August 1, 2017					
Year of Occupancy	DOE #	School	Disposition	School Transfer Date	Outstanding Issues Preventing Complete Close-out
Keansburg					
2016	2400-E01-02-0116	New Caruso Elementary School			
Long Branch					
2008	2770-X03-01-0635	Long Branch High School & Athletic Fields	Project Transferred	12/07/12	Open contract(s) - Legal matter pending
New Brunswick					
2010	3530-N05-03-0791	New Brunswick High School - Demonstration Project	Project Transferred	08/19/11	Open contract(s) - Pending audit completion
2014	3530-060-03-1032	A. Chester Redshaw Elementary School	Project Transferred	01/15/16	Open contract(s)
Newark					
Legacy	3570-X01-01-0617	Science Park	Project Transferred	05/03/13	Open contract(s) - Legal matter pending
2008	3570-X03-01-0665	Central High School	Project Transferred	03/28/12	Open contract(s) - Legal matter pending
2010	3570-X07-01-0693	Speedway Elementary School	Project Transferred	10/21/15	Open contract(s)
2016	3570-390-04-00BJ	Elliott Street Elementary School	Project Transferred	01/31/17	Open contract(s)
2016	3570-590-02-0315	Oliver Street Elementary School	Project Transferred	05/18/17	Open contract(s)
Passaic					
2015	3970-X01-01-X760	New Henry Street Elementary School			
Paterson					
Legacy	4010-N02-02-0393	Roberto Clemente Elementary School	Project Transferred	04/12/13	Unable to close due to upcoming repairs.
2008	4010 -S01-02-0101	International High School			
2008	4010-270-02-0608	#24 Elementary School			
2016	4010-N01-02-0169	Dr. Hami Awadallah School (New Marshall Street ES)			
2016	4010-N09-04-00HP	New Public School #16	Project Transferred	07/31/17	Open Contract(s)
Pemberton					
2011	4050-E01-02-0082	Pemberton Early Childhood Education Center	Project Transferred	02/01/13	Open contract(s)
Phillipsburg					
2016	4100-X01-99-0464	New High School			
Trenton					
2008	5210-N02-01-0912	Daylight/Twilight Alternative School - Demonstration Project	Project Transferred	12/01/08	Open contract(s) - Pending audit completion
Union City					
2009	5240-X07-01-0571	Union City High School and Athletic Complex - Demonstration Project	Project Transferred	10/27/11	Open contract(s) - Pending audit completion
2012	5240-N03-02-0397	Columbus Elementary School	Project Transferred	02/24/15	Open contract(s) - Legal matter pending
Vineland					
2007	5390-N05-04-000C	Gloria M. Sabater Elementary School - Demonstration Project	Project Transferred	05/06/11	Open contract(s) - Pending audit completion
West New York					
2009	5670-065-01-0559	Elementary School #2	Project Transferred	05/14/13	Open contract(s) - Legal matter pending
2012	5670-070-01-0556	West New York #3	Project Transferred	01/29/14	Open contract(s) - Legal matter pending

**SPECIAL PROJECTS DIVISION
PROJECT STATUS REPORT - As of August 1, 2017**

Year of Occupancy	DOE #	School	Disposition	School Transfer Date	Outstanding Issues Preventing Complete Close-out
Capital and Demonstration Projects Totals					
Total Capital and Demonstration			142		
Closed Capital and Demonstration Projects			99		
Capital and Demonstration Projects Not Closed			43		
Capital and Demonstration Projects Not Closed, Project Transferred			31		
		Legal Matter	13		
		Pending Audit	6		
		Miscellaneous	12		
Emergent Projects					
Irvington					
	2330-090-12-0ACT	Chancellor Avenue Elementary School			
	2330-050-10-00CH	Irvington High School - Roof, HVAC, Bathroom			
Orange					
	3880-115-10-00CM	Orange Middle School (Orange Preparatory Academy)			
Passaic					
	3970-050-12-0ADZ	Passaic City High School			
Trenton					
	5210-080-12-0ABZ	Hedgepeth-Williams School			
Vineland					
	5390-050-12-0ACK	Vineland High School South			
Emergent Project Totals					
Total Emergent Projects			71		
Emergent Projects Closed			64		
Emergent Projects Not Closed			7		
Emergent Projects Not Closed but Transferred			0		
Health and Safety Contract Totals					
Total Contracts			399		
# of Contracts Closed			392		
# of Open Contracts			7		
Open Design Contracts					
Total Contracts			109		
# of Contracts Closed			98		
# of Open Contracts			11		

PROJECT STATUS REPORT



MEMORANDUM

TO: Members of the Authority

FROM: Gregory Voronov
Managing Director – Program Operations

DATE: September 6, 2017

SUBJECT: Executive Summary – Monthly Project Status Reports

MONTHLY PROJECT STATUS REPORT

Projects that have Expended 75% or More of Board Approved Contingency:

No activity during the reporting period

Projects Greater than 90 Days Behind Schedule:

No activity during the reporting period

Revisions to Project Charters:

No activity during the reporting period



Projects that have Expended 75% or More of Board Approved Contingency

Reporting Period: Jan. 1, 2008 to July 31, 2017

District	Project	Board Approved Project Charter Contingency	Contingency Expended/Committed	Contingency Remaining ¹	% of Contingency Expended/Committed	Project Completion %	Cause(s)	Current Status
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In Construction

NO DATA TO REPORT								
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Substantially Complete & Building Occupied

Please refer to the Project Close-Out Activity Report for status of close-out activities

Burlington City	Burlington City H.S.	\$19,180,848	\$19,100,848	\$80,000	99.6%	99%	1. Unforeseen soil remediation 2. Unforeseen asbestos abatement. 3. Unforeseen HVAC corrective work	Project substantially complete and building occupied. HVAC corrective work scheduled for completion in Q3 2017.
Camden	Dudley E.S.	\$3,215,000	\$2,615,168	\$599,832	81.3%	99%	1. Installation of IT/AV systems	Project complete and building occupied. Working towards project close-out.
East Orange	Mildred B. Garvin E.S.	\$1,429,632	\$1,305,993	\$123,639	91.4%	99%	1. Unforeseen soil remediation 2. Modifications to security system	Project complete and building occupied. Working towards project close-out.
Newark	Speedway Avenue E.S.	\$1,826,000	\$1,754,119	\$71,881	96.1%	99%	1. Removal of unforeseen impacted materials	Project complete and building occupied. Working towards project close-out.
Orange	Lincoln Ave E.S.	\$5,615,000	\$4,906,339	\$708,661	87.4%	99%	1. Unforeseen asbestos abatement 2. Structural repairs to interior walls 3. Extended general conditions	Project complete and building occupied. Working towards project close-out.
Orange	Park Avenue E.S.	\$3,360,000	\$3,275,103	\$84,897	97.5%	99%	1. Unforeseen asbestos abatement	Project complete and building occupied. Working towards project close-out.
Paterson	E.S. #24	\$4,616,120	\$4,313,389	\$302,731	93.4%	99%	1. Unforeseen soil remediation and clean fill.	Project complete and building occupied. Working towards project close-out.
West New York	West New York P.S. #2	\$2,708,883	\$2,708,883	\$0	100.0%	99%	1. Unforeseen site foundation issues	Project complete and building occupied. Working towards project close-out.

¹ Does not include expended contingency or contingency funds allocated for change orders, amendments



Projects Greater than 90 Days Behind Schedule or with Occupancy Date in Jeopardy
 Reporting Period: July 2017

#	Event Date	District	Project	Board Approved Project Charter SubComp Date	Current Contract SubComp Date	Forecasted Contract SubComp Date	# of Days Behind Schedule	Cause(s)	Current Status
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No Activity During the Reporting Period



Revisions to Project Charters

Reporting Period: July 2017

#	District	Project	Financial & Schedule Impacts	Additional Funds Approved	Additional Funds as % of Total Project Budget	Operating Authority Approval Requirement	Description of Revision
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No Activity During the Reporting Period

CONTRACTS EXECUTED REPORT



MEMORANDUM

TO: Members of the Authority

FROM: Gregory Voronov
Managing Director, Program Operations

DATE: September 6, 2017

SUBJECT: Contracts Executed Report and Amendments & Change Orders Report
(For Informational Purposes Only)

Contracts Executed Report

This report contains the activity of Contracts executed during the period July 1 through July 31, 2017.

Noteworthy Items during the reporting period:

- Execution of 3 contracts for Construction Services:
 - 1 Design-Build Contract
 - East Orange New George Washington Carver ES to Dobco, Inc. for \$26,900,000
 - 2 General Construction Services Task Order engagements:
 - Paterson New Roberto Clemente ES Emergent Project to TCI Construction for \$1,755,475
 - Salem City Salem MS Emergent Project to Santorini Construction for \$1,684,660

Amendments & Change Orders Report

This report contains the activity of Amendments and Change Orders executed during the period July 1 through July 31, 2017.

Noteworthy Items during the reporting period:

- Execution of 10 Construction Services Change Orders totaling \$106k, of the 10 executed change orders none required board approval.

Report of change orders less than \$10,000 yet requiring Board Approval

In accordance with the Operating Authority adopted by the Members on December 1, 2010 as amended on March 7, 2012, the Members are to be provided a report of any change order which received delegated approval by the CEO due to the fact that they are valued at less than \$10,000 yet require Board approval due the total change orders exceeding 10% of the contract value.

- No Activity to Report



Contracts Executed Report

Reporting Period: 7/1/2017 through: 7/31/2017

District	School Name(s)	Project Type	Contract Type	Contract Number	Vendor	MWSBE Cert(s)	Contract Award Amount	Contract Execution Date	Per School CCE	Total CCE
Part 2. Construction Services										
Contractor										
East Orange	G.W.Carver Institute	TBD	DB	ES-0021-B01	Dobco, Inc.		\$26,900,000	07/25/2017	26,773,000.00	\$26,773,000
Paterson	New Roberto Clemente ES	Reno	Construction	EP-0071-C01	TCI Construction & Management Co., Inc.	S	\$1,755,475	07/13/2017	-	
Salem City	Salem M.S.	Reno	Construction	EP-0101-C01	Santorini Construction Inc.	S	\$1,684,660	07/06/2017	-	
Contractor										
Part 2. Construction Services							\$30,340,135			\$26,773,000

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Contracts Executed Report

Reporting Period: 7/1/2017 through: 7/31/2017

District	School Name(s)	Project Type	Contract Type	Contract Number	Vendor	MWSBE Cert(s)	Contract Award Amount	Contract Execution Date	Per School CCE	Total CCE	
Part 4. Other Contracts & Services											
Others											
Elizabeth	New ES	New	FFE	EL-0042-K06	Diversant		\$426,600	07/06/2017	-		
Elizabeth	New ES	New	FFE	EL-0042-K09	HP Inc.		\$24,414	07/06/2017	-		
Elizabeth	New ES	New	FFE	EL-0042-K11	Troxell Communications, Inc.		\$13,241	07/06/2017	-		
Elizabeth	New ES	New	FFE	EL-0042-K12	Washington Computer Services		\$61,529	07/07/2017	-		
Elizabeth	New ES	New	FFE	EL-0042-K14	Integra Business Center, Inc. dba IntegraOne		\$24,671	07/07/2017	-		
Elizabeth	New ES	New	FFE	EL-0042-K15	Integra Business Center, Inc. dba IntegraOne		\$68,946	07/11/2017	-		
Elizabeth	New ES	New	FFE	EL-0042-K16	Integra Business Center, Inc. dba IntegraOne		\$52,814	07/11/2017	-		
Elizabeth	New ES	New	FFE	EL-0042-K19	Washington Computer Services		\$37,985	07/20/2017	-		
Elizabeth	New ES	New	FFE	EL-0042-Q33	Krueger International, Inc.		\$216,640	07/03/2017	-		
Elizabeth	New ES	New	FFE	EL-0042-Q39	Brodart Co		\$34,745	07/14/2017	-		
Elizabeth	New ES	New	FFE	EL-0042-Q40	Krueger International, Inc.		\$27,412	07/21/2017	-		
Gloucester City	New Elementary/Middle School	New	FFE	ST-0014-K31	Diversant		\$15,275	07/18/2017	-		
Gloucester City	New Elementary/Middle School	New	FFE	ST-0014-K32	Data Industries, Ltd.		\$45,575	07/18/2017	-		
Passaic City	Dayton Ave. Ed Complex	New	FFE	NT-0052-Q01	Wenger Corporation		\$39,690	07/18/2017	-		
Pemberton Township	Alexander Denbo E.S.	New	FFE	WT-0023-F02	Vanguard Modular Building Systems, LLC		\$35,300	07/05/2017	-		
Pemberton Township	Alexander Denbo E.S.	New	FFE	WT-0023-F03	Vanguard Modular Building Systems, LLC		\$151,020	07/05/2017	-		
Others											
Part 4. Other Contracts & Services							\$1,275,857				
							Total Contract Award	Total Contracts Awarded			
Grand Totals - Professional and Construction Services Combined							\$31,615,992	19			

** Contracts less than \$10,000 are not displayed



Contracts Executed Report

Reporting Period: 7/1/2017 through: 7/31/2017

Project Types Legend

HS	Health & Safety
New	New Constuction
Add	Addition
RenoAdd	Addition & Renovation
Reno	Renovation

Contract Types Legend

Aquisition	Property Acquisition Related Costs
Appraisal	Appraisal, Appraisal Review, NRE
Construction	Construction
Design	Design or Site Investigation
DB	Design-Build
E-Rate	E-Rate
FFE	Furniture, Fixtures, and Equipment
General	General Program Cost
Legal	Legal
Material	Material Supply
ProjectMgmt	Project Management Firm
PreDevelopment	Predevelopment or Demolition
Relocation	Relocation Services
SiteInvstgtn	Site Investigation
Testing	Testing
Title	Title Services

MWSBE CERTIFICATIONS

M = Minority Business Enterprise
W = Women Business Enterprise
S = Small Business Enterprise



Amendments & Change Orders Report

Reporting Period: 7/1/2017 through: 7/31/2017

District	School Name(s)	Contract Number	Contract Execution Date	CO #	Vendor Name	CO Execution Date	Contract Award Amount	Prior CO's (cumulative)	Current CO Amount	Board Approval Required	Board Approval Date	Revised Contract Amount	Cumulative CO %
Construction Services													
Contractor													
Elizabeth	New Academic HS	EL-0006-C01	12/20/2012	123	Patock Construction Co.	07/14/2017	\$42,977,700	\$2,158,896	\$31,284			\$45,167,880	5.09%
Garfield	James Madison Elementary School #10	NT-0014-C03	12/03/2015	3	Brockwell & Carrington Contractors, Inc.	07/28/2017	\$16,725,000	\$119,921	\$11,792			\$16,856,713	0.78%
Phillipsburg	New HS (-x01)	NT-0003-C02	06/06/2013	108	Epic Management, Inc.	07/14/2017	\$80,490,000	\$4,729,001	\$8,195			\$85,227,196	5.88%
Phillipsburg	New HS (-x01)	NT-0003-C02	06/06/2013	111	Epic Management, Inc.	07/14/2017	\$80,490,000	\$4,737,196	\$1,045			\$85,228,241	5.88%
Trenton	Hedgepeth-Williams M.S.	EP-0073-C03	07/01/2016	11	D&K Construction Co., Inc.	07/14/2017	\$1,287,000	\$61,888	(\$3,832)			\$1,345,055	4.51%
Trenton	Hedgepeth-Williams M.S.	EP-0073-C03	07/01/2016	7	D&K Construction Co., Inc.	07/31/2017	\$1,287,000	\$61,016	\$3,369			\$1,351,385	5.00%
Trenton	Hedgepeth-Williams M.S.	EP-0073-C03	07/01/2016	8	D&K Construction Co., Inc.	07/31/2017	\$1,287,000	\$64,385	\$6,237			\$1,357,622	5.48%
Trenton	Hedgepeth-Williams M.S.	EP-0073-C03	07/01/2016	10	D&K Construction Co., Inc.	07/31/2017	\$1,287,000	\$70,622	\$1,426			\$1,359,048	5.59%
West New York	Harry L. Bain E.S.	HU-0026-C01	05/11/2016	18	Paul Otto Building Co., Inc.	07/14/2017	\$10,978,000	\$258,181	\$7,971			\$11,244,152	2.42%
West New York	Harry L. Bain E.S.	HU-0026-C01	05/11/2016	21	Paul Otto Building Co., Inc.	07/28/2017	\$10,978,000	\$266,152	\$38,402			\$11,282,554	2.77%

Contractor	
Construction Services	\$105,889

Total Change Order Summary	Total Change Orders
\$105,889	10

Grand Totals	
CO Execution Date	Date the Change Order was entered into the SIMS system
Revised Contract Amount	Current value of the contract (excluding additional assignments) including current change order

CONTRACT TERMINATIONS REPORT *(no activity)*

SETTLEMENT CLAIMS *(no activity)*

CONTRACTOR AND WORKFORCE COMPLIANCE REPORT



MEMORANDUM

TO: Members of the Authority

FROM: Karon Simmonds /s/ Karon Simmonds
Director Risk Management and Vendor Services
Office of the Chief Financial Officer

DATE: September 6, 2017

SUBJECT: Contractor and Workforce Compliance Monthly Update for June 2017

Vendor Services staff continues to participate at mandatory pre-bid and pre-construction meetings to instruct and inform bidders regarding SDA's SBE goals, policies and procedures, including:

- Small Business Enterprise subcontracting goal of 25% of all contracts
- County workforce goals for minorities and females
- Detailed process procedures to monitor and track the progress made toward these goals throughout the life cycle of each project

At these meetings, vendors are strongly encouraged to identify and hire minority-owned and women-owned firms, as well as locally-based enterprises, for diverse business participation on all school building projects. Additional outreach strategies are discussed and utilized.

SMALL BUSINESS ENTERPRISE (SBE) COMPLIANCE MONITORING

The SDA regularly exceeds the State-mandated 25% SBE goal. The total SDA contract dollars awarded through June 30, 2017 was \$86,596,939. The figures below demonstrate compliance with this requirement.

SBE Breakdown

The total contract dollars awarded to all SBE contractors was \$28,846,286 (including minorities and women). This represents 33.31% of all SDA contracts.

Type of Business Enterprise	Contract Amount	% of Total SDA Contracts
Small Business Enterprises	\$ 23,177,776	26.77%
Small/ Minority Business Enterprises	\$ 125,000	0.14%
Small/Women Business Enterprises	\$ 5,543,510	6.40%
Small/Veteran Owned Business Enterprises	\$ -0-	0.00%
Small/Minority/Women Business Enterprises	\$ -0-	0.00%
TOTAL SBE CONTRACTS	\$ 28,846,286	33.31%

Members of the Authority
 Contractor and Workforce Compliance Monthly Update
 September 6, 2017
 Page 2 of 4

Ethnic Breakdown

Through the month of June 30, 2017 the total SBE contracts awarded with minority participation was 0.43%.

Ethnicity	Contract Amount	Percentage
American Indian	\$ -0-	0.00%
Asian	\$ 125,000	0.43%
Black	\$ -0-	0.00%
Hispanic	\$ -0-	0.00%
Total	\$ 125,000	0.43%

WORKFORCE COMPLIANCE MONITORING

For the month of June 2017, there was a contractor workforce of 903 on SDA projects. This represents a total of 68,482 contractor workforce hours as follows:

Contractor Workforce Breakdown (All Trades/Districts/Counties)			
Ethnicity	Total Workforce	Total Workforce Hours	Workforce Hours Percentage
Black	122	9,040	13.20%
Hispanic	124	8,047	11.75%
American Indian	4	336	0.49%
Asian	3	484	0.71%
Total Minority Participation	253	17,907	26.15%
Total Non-Minority Participation	650	50,575	73.85%

Members of the Authority
 Contractor and Workforce Compliance Monthly Update
 September 6, 2017
 Page 3 of 4

There was a contractor workforce of 311,331 total workforce hours and 2,316 total female workforce hours on SDA projects for the period of January 1, 2017 through June 30, 2017. The following table highlights the *Local County Contractor Workforce* participation for that period:

Local County Workforce Participation	Workforce Hours	Percentage
*Total Workforce Hours	311,331	100.00%
*Total Local County Workforce Hours	22,204	7.13%
Total Local County Non-Minority Workforce Hours	12,047	3.87%
Total Local County Female Workforce Hours	68	0.02%
Total Local County Minority Workforce Hours	10,157	3.26%
**Local County Workforce Hours by Ethnicity:		
Black	8,047	2.59%
Hispanic	2,110	0.68%
American Indian	0	0.00%
Asian	0	0.00%

*Total workforce and total local county workforce represent all laborers including females.

**Minority breakdown represents Black, Hispanic, American Indian, and Asian laborers. Minority female laborers are captured as female laborers only and are not included in the minority breakdown.

Members of the Authority
 Contractor and Workforce Compliance Monthly Update
 September 6, 2017
 Page 4 of 4

The following table represents contractor and female workforce for all SDA active Capital Projects and all active and completed Emergent Projects for the period of January 1, 2017 through June 30, 2017.

SDA Managed Project	Total Workforce Hours	Minority Workforce Hours & Percentage		Local County Workforce Hours & Percentage	
Bridgeton, Quarter Mile Lane ES	5,480	721	13.16%	0	0.00%
Elizabeth, New Elementary School	93,564	28,496	30.46%	0	0.00%
Garfield, James Madison ES	16,368	3,571	21.82%	0	0.00%
Gloucester, New MS	2,295	240	10.46%	65	2.83%
Harrison ES	905	520	57.46%	0	0.00%
Jersey City, ES #3	2,420	368	15.21%	32	1.32%
New Brunswick, Paul Robeson School	37,132	7,922	21.33%	3,335	8.98%
Newark, South Street ES	11,608	2,920	25.16%	917	7.90%
Passaic, Leonard Place ES	11,241	2,218	19.73%	1,962	17.45%
Perth Amboy, Seaman Avenue	1,870	0	0.00%	360	19.25%
Phillipsburg HS	48	0	0.00%	11	22.92%
Trenton HS	79,274	25,637	32.34%	13,484	17.01%
Vineland, Lincoln Ave MS	25,317	5,167	20.41%	2,106	8.32%
West New York, Harry L. Bain ES	23,319	12,734	54.61%	0	0.00%
Emergent Projects	490	101	20.61%	0	0.00%

Prepared by: Charlotte Brooks
 JaDawna Brown-Mooney

REGULAR OPERATING DISTRICTS (RODs) ACTIVITY REPORT



MEMORANDUM

TO: Members of the Authority

FROM: Gregory Voronov
Managing Director, Program Operations

DATE: September 6, 2017

SUBJECT: Regular Operating District Grant Activity Report
(For Informational Purposes Only)

This report summarizes the Regular Operating District Grant activity from inception to date and for the month of July 2017. Also included is a detailed list of grants executed and grants offered during the reporting period.

Monthly Update:

- No grants were offered during the reporting period.
- 1 grant impacting 1 district was executed during the reporting period representing \$162k in total project costs and state share of \$65k.
- 14 grants impacting 10 districts were closed out during the reporting period representing \$4.0M in total project costs and state share of \$1.5M.
- Since inception, over \$2.7B has been disbursed to 524 regular operating districts through the grant program.
- Since inception over \$3.3B in funding has been approved by the Department of Education and offered to regular operating districts through the grant program.



STATE OF NEW JERSEY
SCHOOLS DEVELOPMENT AUTHORITY

Monthly Regular Operating District Grant Report - Summary

July 2017

ROD Grant Summary Since Program Inception				
	Offered ¹	Executed	Closed-Out	Active
Districts Impacted	37	524	511	236
Number of Grant Projects	102	5,394	4,377	1,017
Total Project Cost Estimate	\$ 106,994,869	\$ 9,152,327,349	\$ 7,883,431,668	\$ 1,268,895,682
Grant Amount	\$ 45,261,718	\$ 3,026,368,571	\$ 2,574,104,009	\$ 452,264,562
Amount Disbursed	N/A	\$ 2,741,107,656	\$ 2,574,104,009	\$ 167,003,647

Total Funding Offered to School Districts via Grant Program	\$ 3,342,209,450
Total ROD Grant Funding remaining for new Grant Projects	\$ 45,707,130

1. Includes grants that have been offered to District's but have not yet been executed.

Monthly Activity ROD Grant Summary		
	Executed	Closed-Out
Districts Impacted	1	10
Number of Grant Projects	1	14
Total Project Cost Estimate	\$ 161,813	\$ 3,985,153
Grant Amount	\$ 64,725	\$ 1,548,633
Amount Disbursed	NA	\$ 1,548,633

* Report is inclusive of all Regular Operating Districts grants (including vocational school districts).

** Total Project Cost Estimate and Grant Amount may be adjusted as the projects advance. Grant Amount is capped at the value approved in the DOE Final Eligible Cost Approval.

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Monthly Regular Operating District Grant Report - Monthly Executed Grant Detail

July 2017

County	District	School Name	Total Project Cost Estimate	Grant Amount	Project Description
Ocean	Central Regional	Central Regional H.S.	\$ 161,813	\$ 64,725	Partial window replacement
Grand Total		Grants Executed - 1	\$ 161,813	\$ 64,725	

**NOTIFICATION OF AMENDMENTS TO GOODS AND SERVICES CONTRACTS NOT
EXCEEDING \$100,000 OR 10% OF THE CONTRACT VALUE *(no activity)***

COMMUNICATIONS MONTHLY REPORT *(no report)*

MONTHLY FINANCIAL REPORT

**MEMORANDUM**

TO: Members of the Authority

FROM: Sherman E. Cole, CPA /s/ Sherman E. Cole
Controller

DATE: September 6, 2017

SUBJECT: Monthly Financial Report – July 2017

The Office of the Chief Financial Officer is providing the attached monthly financial report to the Members of the Authority for their information. Included on pages 1 and 2 of this report is a “Financial Summary” of the Authority’s activities for the year. On pages, 3 and 4 of the report is a summary of the Authority’s operating expenditures. Page 5 contains a breakdown of the Authority’s headcount information by department/division. The basic financial statements follow on pages 6 and 7.

Year-to-Date Authority Operating Expenses (Actual vs. Budget)

For July 2017 year to date, Authority operating expenses, **\$12.3 million**, are **down \$1.8 million** as compared to the operating budget for the *corresponding period*. The deviation of actual expenses versus budget is due to:

- Lower salary & benefit costs **\$1.5M**. The Authority is currently 30 FTEs under budget. This variance is offset by the year to date allocation - of payroll expense to project cost - that is lower than projected, **(\$521K)**;
- Lower spending for MIS **\$301K**;
- Lower spending for capital expenditures **\$118K**.

Year-to-Date Authority Operating Expenses (Actual vs. Prior Year Actual)

For July 2017 year to date, Authority operating expenses, **\$12.3 million**, are **\$970K** higher as compared to the corresponding prior year:

- Higher employee benefit costs **\$823K**, primarily due to the impact of a non-cash accrual for pension expense recorded for GASB 68;
- Increases in Common Area Maintenance (CAM) fees **\$66K**.

Year-to-Date School Facilities Project Expenditures (Actual vs. Forecast)

For July 2017 year to date, project expenditures, **\$215.2 million**, are **higher** by **\$14.9 million** as compared to the capital-spending forecast for the *corresponding period*. The variance is due to increased activity in construction work **\$6.5M**, and higher than anticipated spending in grants **\$12.5M**. This variance is offset by decreased spending in property acquisitions **\$2.5M** and other project related costs **\$1.6M**.

Members of the Authority
September 6, 2017
Page 2

Year-to-Date School Facilities Project Expenditures (Actual vs. Prior Year Actual)

For July 2017 year to date, project expenditures, **\$215.2 million**, have **decreased** by **\$6 million** as compared to the *corresponding prior year*. The variance is primarily due to decreased spending in construction related activity **\$18.7M**, school furniture, fixtures and equipment **\$2.2M**, and other project related costs **\$2.3M**. Offsetting these cost reductions are spending increases in grants **\$19.3M**.

Other

Since program inception, 78.9% of the funds authorized for the SDA Districts have been disbursed. Additionally, since program inception 96% of all SDA disbursements relate to school facilities projects and 4% relate to operating expense.

The *estimated value* of active school facilities projects is approximately \$2.2B.

Attachment

New Jersey Schools Development Authority
Monthly Financial Report
July 2017
(Unaudited)

New Jersey Schools Development Authority Overview of Financial Position July 31, 2017

To: The Audit Committee

From: Sherman E. Cole, Controller

The information contained in this monthly financial report is for the period as of, and for the year-to-date ending, July 31, 2017.

► Overall **Cash and Cash Equivalents** have decreased by \$223.8 million to \$333.4 million, as follows:

■ Receipt of bond and note proceeds (Issued by EDA)	\$ -
■ Investment earnings	1,721,581
■ Miscellaneous revenue	35,067
■ Project costs	(215,168,754)
■ SDA operating expenses	(9,859,979)
■ SDA capital expenditures	(6,180)
■ Deposits (primarily district local shares)	(521,461)
Net Change in Cash	\$ (223,799,726)

► **Prepaid Expenses** total \$508,886 as follows:

- Prepaid insurance of \$222,138.
- Prepaid rents of \$122,431 for the Authority's leased office space in Trenton and Newark.
- Prepaid MIS maintenance service contracts of \$130,484.
- Other prepaids of \$33,833.

► **Capital Assets** total \$591,947 (net of accumulated depreciation of \$6,851,884), consisting of leasehold improvements (SDA offices), and capitalized software, equipment, furniture and fixtures in support of SDA operations. Depreciation on capital assets is generally calculated using the straight-line method over the life of each asset. For the year to date, **Capital Expenditures** are \$6,180 and **Depreciation Expense** is \$121,337.

► **Accrued Liabilities** total \$129.6 million, as follows:

- Accrued project costs of \$19.0 million consisting of unpaid invoices (\$3.8 million); and retainage (\$15.2 million).
- Accrued net pension liability of \$73.4 million.
- Pollution remediation obligations (PRO) under GASB 49 net to \$3.2 million (PRO liability \$5.1 million, offset by expected cost recoveries of \$1.9 million).
- Estimated liability for loss contingencies totaling \$2.1 million (contractor claims \$2.1 million).
- Estimated liability for loss contingencies totaling \$4.3 million (Cumberland HS \$4.3 million).
- Payroll related liabilities of \$1.8 million.
- Post-employment benefits obligation of \$25.7 million.
- Other accrued liabilities of \$0.1 million.

► **Deposits** total \$3.0 million, as follows:

- \$2.9 million is held for local share agreements (pass-through item).

► The Authority's **Net Position** at month end is \$218.9 million.

New Jersey Schools Development Authority School Facilities Project Expenditures & Funding Allocation July 31, 2017

► School Facilities Construction Bond / Note Proceeds & Project Expenditures

- During the current year to date, the SDA has received \$0 million bond and note proceeds. The total amount of proceeds received since program inception is \$10.448 billion.
- Project expenditures for the month and year-to-date periods total \$25.5 million and \$215.2 million, respectively, as follows:

<u>Category</u>	<u>Current Month</u>	<u>Current Year-To-Date</u>	<u>Since Program Inception</u>
Construction	\$ 18,291,426	\$ 113,375,439	\$ 4,576,442,807
Design Services	146,875	1,689,369	410,676,854
PMF/CM Services	303,035	3,579,097	448,830,204
SDA Project Management	1,049,851	8,325,772	65,699,181
Property Acquisition, Relocation & Enviro	184,126	2,625,301	579,946,242
School Furniture, Fixtures & Equipment	64,362	9,231,066	150,039,813
Project Insurance	203,732	787,573	108,399,154
NJ State Inter-Agency Transfers	-	155,340	48,842,040
SDA District Grant & Funding Agreements	730,265	14,842,359	845,940,626
Regular Operating District Grant Agreements	4,652,807	59,212,749	2,750,040,208
Real-Time Project Audits	-	30,349	468,867
Property Management, Maintenance & Utils	39,156	427,918	16,077,726
Outside Legal & Claims Resolution Services	79,305	422,938	7,966,474
Other Project Costs	135,586	884,672	63,184,131
Project Credits	-	-	(54,902,944)
Total Project Expenditures	25,880,526	215,589,942	10,017,651,383
Less: Local Share Contributions	(372,193)	(421,188)	(182,901,823)
Project Expenditures (State Share)	\$ 25,508,333	\$ 215,168,754	\$ 9,834,749,560
 2017 Capital Spending Forecast	 \$ 30,082,384	 \$ 200,275,818	

Allocations Since Program Inception

► Program Funding & Expenditures

- SDA Districts
- Regular Operating Districts
- Vocational Schools
- Total - State Share

	<u>Bonding Caps</u> ¹	<u>Total Funding</u> ²	<u>Paid to Date</u> ³
SDA Districts	\$ 8,900,000,000	\$ 9,011,908,622	\$ 7,108,372,916
Regular Operating Districts	3,450,000,000	3,494,028,478	3,054,119,925
Vocational Schools	150,000,000	151,759,277	112,418,419
Total - State Share	\$ 12,500,000,000	\$ 12,657,696,377	\$ 10,274,911,260

► Percentage of Total Funding Paid to Date

- SDA Districts 78.9%
- Regular Operating Districts 87.4%
- Vocational Schools 74.1%
- Total - State Share 81.2%

1 Of the \$12.5 billion authorized for the school construction program, \$10,447,702,648 principal amount of bond and note proceeds have been received to date.

2 Includes bonding cap amounts and other income and miscellaneous revenue earned to date (i.e., interest income on invested funds and State appropriations).

3 These amounts include the allocation of SDA operating expenses and capital expenditures totaling \$440,161,700.

New Jersey Schools Development Authority Operating Expenses vs Budget July 31, 2017

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<u>Category</u>	<u>Actual Year-To-Date</u>	<u>Budget Year-To-Date</u>	<u>Increase/ (Decrease)</u>
Personnel Expenses:			
Employee Salaries	\$ 10,567,371	\$ 11,390,432	\$ (823,061)
Employee Benefits	7,426,922	8,021,287	(594,365)
Direct Hire Temporary Employee Costs	119,535	169,554	(50,019)
Total Employee Salaries & Benefits Costs	18,113,828	19,581,273	(1,467,445)
Less: Employee Salaries & Benefits Costs			
Charged to Projects	8,325,772	8,846,576	(520,804)
Salaries & Benefits Charged to Operating Expense	9,788,056	10,734,697	(946,641)
Temporary Staffing Services	37,524	87,500	(49,976)
Travel & Expense Reimbursements	11,409	19,549	(8,140)
Training & Professional Development	23,778	78,319	(54,541)
Total Personnel Expenses	9,860,767	10,920,065	(1,059,298)
Non-Personnel Operating Expenses:			
Facilities & General Office Expenses	1,399,280	1,539,615	(140,335)
Information Systems	554,705	855,974	(301,269)
Professional & Other Contracted Services	153,704	298,294	(144,590)
Property & Casualty Insurance	239,368	238,462	906
SDA-Owned Automobiles	46,778	67,081	(20,303)
Communications & Outreach	1,377	294	1,083
Reserve for Unforeseen Events & New Initiatives	-	29,169	(29,169)
Total Operating Expenses (Non-Capital)	12,255,979	13,948,954	(1,692,975)
Capitalized Operating Expenses	6,180	123,750	(117,570)
Total Authority Operating Expenses	\$ 12,262,159	\$ 14,072,704	\$ (1,810,545)
 2017 Annual Operating Budget		 <u>\$ 22,924,694</u>	

New Jersey Schools Development Authority Operating Expenses vs Prior Year July 31, 2017

<u>Category</u>	<u>Actual Year-To-Date</u>	<u>2016 Year-To-Date</u>	<u>Increase/ (Decrease)</u>
Personnel Expenses:			
Employee Salaries	\$ 10,567,371	\$ 10,711,238	\$ (143,867)
Employee Benefits	7,426,922	6,603,874	823,048
Direct Hire Temporary Employee Costs	119,535	115,824	3,711
Total Employee Salaries & Benefits Costs	18,113,828	17,430,936	682,892
Less: Employee Salaries & Benefits Costs			
Charged to Projects	8,325,772	8,653,971	(328,199)
Salaries & Benefits Charged to Operating Expense	9,788,056	8,776,965	1,011,091
Temporary Staffing Services	37,524	65,374	(27,850)
Travel & Expense Reimbursements	11,409	14,113	(2,704)
Training & Professional Development	23,778	35,757	(11,979)
Total Personnel Expenses	9,860,767	8,892,209	968,558
Non-Personnel Operating Expenses:			
Facilities & General Office Expenses	1,399,280	1,329,491	69,789
Information Systems	554,705	600,437	(45,732)
Professional & Other Contracted Services	153,704	106,289	47,415
Property & Casualty Insurance	239,368	238,236	1,132
SDA-Owned Automobiles	46,778	46,916	(138)
Communications & Outreach	1,377	240	1,137
Reserve for Unforeseen Events & New Initiatives	-	-	-
Total Operating Expenses (Non-Capital)	12,255,979	11,213,818	1,042,161
Capitalized Operating Expenses	6,180	78,518	(72,338)
Total Authority Operating Expenses	\$ 12,262,159	\$ 11,292,336	\$ 969,823

New Jersey Schools Development Authority

Employee Headcount

July 31, 2017

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<u>SDA Department</u>	<u>Current Month End</u>	<u>Budget</u>	<u>Increase/ (Decrease)</u>
Office of Chief Executive Officer (CEO)	2	3	-1
CEO, Contract Management	9	13	-4
COS, Program Assessment & Development	7	9	-2
COS, Special Projects	10	9	1
Program Operations, Executive	5	5	0
Program Operations, Capital Planning & Grants Admin.	22	26	-4
Program Operations, Safety	8	8	0
Program Operations - Design Studio	16	16	0
Program Operations, Project Teams	50	62	-12
Corp Governance & Operations, Executive	3	3	0
Corporate Governance & Operations, Human Resources	6	8	-2
Corporate Governance & Operations, Chief Counsel	13	15	-2
Corporate Governance & Operations, Information Systems	15	16	-1
Corporate Governance & Operations, Facilities	4	5	-1
Corporate Governance & Operations, Communications	7	9	-2
Financial Operations, Executive	5	5	0
Financial Operations, Controller	12	12	0
Financial Operations, Real Estate Services	5	5	0
Financial Operations, Procurement & Contract Services	9	9	0
Financial Operations, Risk Management & Vendor Services	<u>11</u>	<u>11</u>	<u>0</u>
Total Full-Time Employees	<u>219</u>	<u>249</u>	<u>-30</u>

New Jersey Schools Development Authority

Statement of Net Position

July 31, 2017

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	<u>Current Month End</u>	<u>2016 Year End</u>	<u>Increase/ (Decrease)</u>
ASSETS			
Cash and Cash Equivalents	\$ 333,446,593	\$ 557,246,319	\$ (223,799,726)
Receivables	192,721	201,378	(8,657)
Prepaid Expenses	508,886	850,418	(341,532)
Capital Assets (Net of Accumulated Depr.)	591,947	707,104	(115,157)
Total Assets	<u>334,740,147</u>	<u>559,005,219</u>	<u>(224,265,072)</u>
DEFERRED OUTFLOWS OF RESOURCES			
Deferred Amount for Pensions	<u>19,756,924</u>	<u>21,939,702</u>	<u>(2,182,778)</u>
TOTAL ASSETS & DEFERRED OUTFLOWS OF RESOURCES			
	<u>\$ 354,497,071</u>	<u>\$ 580,944,921</u>	<u>\$ (226,447,850)</u>
LIABILITIES			
Accrued Project Costs	\$ 28,552,794	\$ 72,842,226	\$ (44,289,432)
Net Pension Liability	73,448,524	72,439,355	1,009,169
Accrued Other Post-Employment Benefits	25,744,159	24,500,963	1,243,196
Other Accrued Liabilities	1,822,457	4,200,487	(2,378,030)
Deposits	2,958,828	3,480,289	(521,461)
Total Liabilities	<u>132,526,762</u>	<u>177,463,320</u>	<u>(44,936,558)</u>
DEFERRED INFLOWS OF RESOURCES			
Deferred Amount for Pensions	<u>3,074,757</u>	<u>3,074,757</u>	<u>-</u>
NET POSITION			
Invested in Capital Assets	591,947	707,104	(115,157)
Restricted for Schools Construction:			
Special Revenue Fund	<u>218,303,605</u>	<u>399,699,740</u>	<u>(181,396,135)</u>
Net Position	<u>218,895,552</u>	<u>400,406,844</u>	<u>(181,511,292)</u>
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES & NET POSITION			
	<u>\$ 354,497,071</u>	<u>\$ 580,944,921</u>	<u>\$ (226,447,850)</u>

New Jersey Schools Development Authority

Statement of Activities

July 31, 2017

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	<u>Current</u> <u>Year-To Date</u>	<u>2016</u> <u>Year-To Date</u>	<u>Increase/</u> <u>(Decrease)</u>
REVENUES			
Program Revenues:			
Bond and Note Proceeds (Issued by EDA)	\$ -	\$ -	-
Bidding Fees-Plans & Specs	-	-	-
General Revenues:			
Investment Earnings	1,721,581	1,040,192	681,389
Rental Income	35,027	782,722	(747,695)
Other Revenue-OPRA	40	60	(20)
Total Revenues	<u>1,756,648</u>	<u>1,822,974</u>	<u>(66,326)</u>
EXPENSES			
Administrative & General Expenses	12,255,979	11,213,818	1,042,161
Capital Depreciation	121,337	96,838	24,499
School Facilities Project Costs	170,890,624	181,500,478	(10,609,854)
Total Expenses	<u>183,267,940</u>	<u>192,811,134</u>	<u>(9,543,194)</u>
CHANGE IN NET POSITION	(181,511,292)	(190,988,160)	9,476,868
Beginning of Period Net Position	<u>400,406,844</u>	<u>470,012,063</u>	<u>(69,605,219)</u>
NET POSITION END OF PERIOD	<u>\$ 218,895,552</u>	<u>\$ 279,023,903</u>	<u>\$ (60,128,351)</u>

DESIGN CONTRACT DE-OBLIGATIONS REPORT *(no activity)*

PUBLIC COMMENT STATEMENT

We will now begin the Public Comment Portion of the Meeting consistent with the New Jersey Open Public Meetings Act.

We would ask that any member of the public who wishes to address the Board limit their comments to 3 minutes. If there are multiple individuals from the same organization or district who wish to address the Board on the same matter, we would ask that you come up together to offer your remarks.

Please keep in mind that public comment is to afford citizens the opportunity to comment on matters pertinent to the Authority's business. Should you seek answers to questions on any topic, please contact the Authority at 609-943-4585 at your convenience.